



CERTIFICATE

TO WHOM IT MAY CONCERN

This is to certify that Mr./Ms **Surabhi Sharma** student of MBA 4th Semester in our institute, has successfully completed his/her project work, titled **Assessing the effectiveness of performance-based rewards in motivating sales teams** for the partial fulfillment of the degree of Master of Business Administration for the session 2020-2022.

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

Dr. Manish Gupta
(Dean Management)

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Dr. Shubho Chattopadhyay
(HOD, MBA)

Dr. Shubho Chattopadhyay
(Project Guide)

Registrar
Invertis University
Bareilly