

## **CERTIFICATE**

## **TO WHOM IT MAY CONCERN**

This is to certify that Mr./Ms CHANDNI GUPTA student of MBA 4th Semester in our institute, has successfully completed his/her project work, titled Analyzing the factors influencing successful customer relationship management implementation for the partial fulfillment of the degree of Master of Business Administration for the session 2020-2022.

Dean Azademics Dean 1- (Dean 1-

Department of Management Faculty of Management Partment of Management (UP)
Faculty of Managemen

(HOD, MBA)

Mr Abhinav Nath

(Project Guide)