

Invertis University, Bareilly
Faculty of Management
Session 2021-22
Value Added Course
Sales Force Management- MB-011

Course Aim:

- This course cover a full range of issues facing sales leaders today: recruiting, training, compensating and retaining talent; managing the sales force structure in a changing environment; creating new and innovative go-to-market approaches; engaging customers across multiple channels; utilizing analytics in making sales decisions and leading change

Course Objectives:

- To know application customization for system administration of sales data
- To learn the preparation of high-value reports for business entities
- To understand the configuring workflow automation procedures of the organization
- To explore the working on the security of the Salesforce environment

Course Outcome:

By the end of this mini course, students will be able to:

- To know application customization for system administration of sales data
- To learn the preparation of high-value reports for business entities
- To understand the configuring workflow automation procedures of the organization
- To explore the working on the security of the Sales force environment

Course Content:

- Sales Force Selection and Recruitment
- Sales force Motivation and Evaluation
- Overview of the job design and recruitment processes
- Understanding job analysis, a job description and a job qualifications statement
- The Role of Training in Sales Force Development
- Key decisions involved in sales training as well as the emerging trends in sales training
- Motivating the Sales Force
- Five different theories of motivation and show how these work in sales situations
- Use of rewards and incentives as part of a motivation program
- Discussion on various sources for recruiting sales people


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FACULTY OF MANAGEMENT
Department of Management**

17 Jan 2022

CIRCULAR

**VALUE ADDED COURSE
SALES FORCE MANAGEMENT- MB-011
MBA II SEMESTER**

Student of MBA 1st are hereby informed that value added course " SALES FORCE MANAGEMENT " is scheduled from 01 February 2022 in your respective classroom, Academic Block-III.

Schedule:


- Time Slot: 03:00 PM to 05:00 PM
- Key Speaker: **Dr. Upasana Gupta**
- Duration: 2 hrs

Program Overview:

To expand the knowledge of sustainability across various organizations, industries and practices; including business, consulting, environmental, and social and governance (ESG), and energy sectors.


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(HOD)


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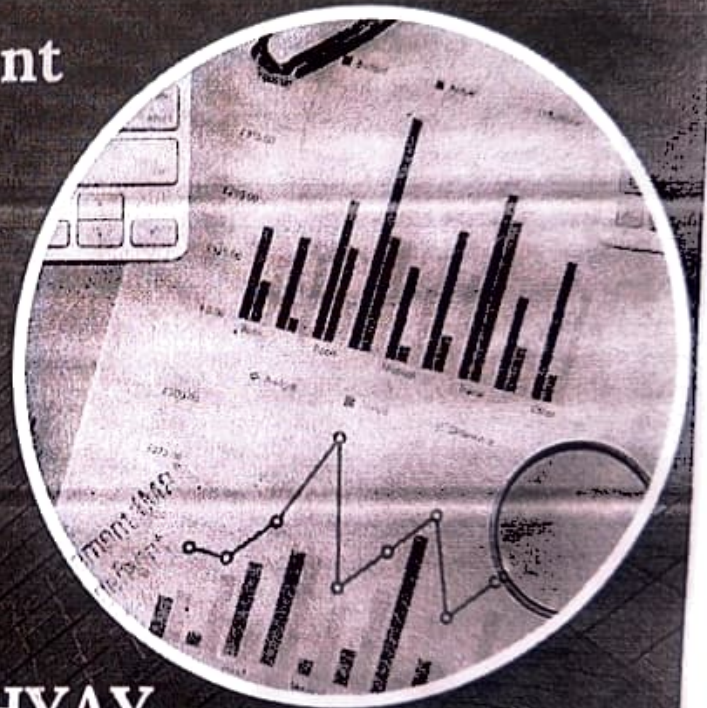
SALES FORCE MANAGEMENT

Organised by:-
Department of Management

PROGRAM:
MBA II

KEY SPEAKER:
DR. UPASANA GUPTA

HOD :
DR. SUBHO CHATTOPADHYAY



03:00 PM TO 05:00 PM

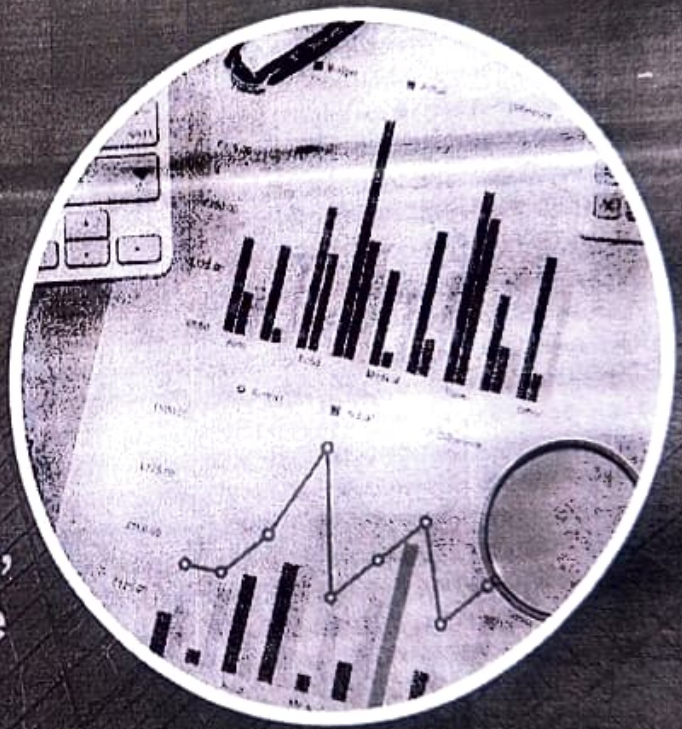


FEB 02 - MAR 15 2022

SALES FORCE MANAGEMENT

Program Overview:

To expand the knowledge of sustainability across various organizations, industries and practices; including business, consulting, environmental, and social and governance (ESG), and energy sectors



VALUE ADDED COURSE

Course Name		Sales Force Management																									
Course Code		MB-011		Feb ²² to March 15																							
Duration		40 Hrs		Lecture Time= 2 hrs /Day																							
List of Enrolled Students				Lecture	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20			
S.No	Student Id	Student Name	Year	Program	Feb 2	Feb 4	Feb 7	Feb 8	Feb 9	Feb 10	Feb 11	Feb 14	Feb 15	Feb 16	Feb 17	Feb 18	Feb 23	Feb 24	Feb 25	Feb 26	Feb 27	Feb 28	Mar 1	Mar 2	Mar 3		
1	MB2021006	PRIYANKA GUPTA	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P		
2	MB2021007	MOHAN SINGH	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
3	MB2021008	ADITI SINGH	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
4	MB2021009	RAJAT GANGWAR	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
5	MB2021011	ANSHIKA RATHORE	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
6	MB2021013	ANUBHAV MISHRA	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
7	MBA2021014	AYUSHI SRIVASTAVA	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
8	MBA2021015	ALISHA VICTOR	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
9	MBA2021016	RITALI AGARWAL	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
10	MBA2021019	FARZANA	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
11	MBA2021020	RAYYAN FIROZ	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
12	MBA2021021	CHINMAY SHARMA	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
13	MBA2021024	SUDESHNA GOWALA	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
14	MBA2021025	SHEENU GUPTA	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
15	MBA2021026	PALLAVI SINGH	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
16	MBA2021027	KIRTI SHUKLA	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
17	MBA2021028	ANMOL BANSWAR	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
18	MBA2021029	NITIN KUMAR	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
19	MBA2021030	MOHINI AGARWAL	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
20	MBA2021031	PRIYANSHU GANGWAR	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
21	MBA2021032	NIKITA GANGWAR	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
22	MBA2021033	PRATANJ KUMAR SHUKLA	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
23	MBA2021035	RIYA SAKENA	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
24	MBA2021036	SHRIYANSHI RASTOGI	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
25	MBA2021037	ISHIKA GOYAL	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
26	MBA2021038	VIKAS MISHRA	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
27	MBA2021042	KRATIKA MISHRA	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	
28	MBA2021043	ADITYA KUMAR	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	

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29	MBA2021044	HARNEET KAUR SAGGU	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
30	MBA2021045	MUDIT BHASIN	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
31	MBA2021047	SUBI GUPTA	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
32	MBA2021048	YUKTA SINGH	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
33	MBA2021049	PAVNEET KAUR	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
34	MBA2021050	VAIBHAV GUPTA	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
35	MBA2021051	YASHICA RASTOGI	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
36	MBA2021052	IFHAM AHMAD	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
37	MBA2021053	JASPREET KAUR	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
38	MBA2021054	VIJAY KUMAR	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
39	MBA2021055	SHANTANU DWIVEDI	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
40	MBA2021056	PRATIBHA AGARWAL	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
41	MBA2021057	HIMANSHU DIXIT	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
42	MBA2021058	AKANKSHA SRIVASTAVA	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
43	MBA2021059	MANPREET KAUR	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
44	MBA2021060	RICHA	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
45	MBA2021061	ARPIT RASTOGI	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
46	MBA2021062	MANDEEP KAUR	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
47	MBA2021063	SHAHILA PARVEEN	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
48	MBA2021064	APOORVA GUPTA	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
49	MBA2021066	NUZHAT PARVEEN	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
50	MBA2021067	AMAN KUMAR	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
51	MBA2021068	SONU VERMA	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
52	MBA2021069	UDIT AGARWAL	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
53	MBA2021070	ANJALI MISHRA	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
54	MBA2021072	SHIVANI PAL	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
55	MBA2021073	UTKARSH GUPTA	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
56	MBA2021074	SOURAV PANDEY	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
57	MBA2021075	VINIT GUPTA	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
58	MBA2021076	UTTKARSH SHARMA	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
59	MBA2021077	NIDHI SAXENA	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
60	MBA2021078	PRIVANSHU JHA	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
61	MBA2021081	ABHJEET SINGH	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
62	MBA2021082	RIYA CHATURVEDI	2021-22	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P

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97	MBA2021127	ROHIT SINGH	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
98	MBA2021128	ADARSH GUPTA	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
99	MBA2021129	PRASOON GUPTA	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
100	MBA2021130	SUBUL IMRAN	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
101	MBA2021132	KSHITIZ SHIVAM	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
102	MBA2021133	AMRITANSH KAUSHIK	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
103	MBA2021134	KUNAL SAXENA	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
104	MBA2021135	MUSKAN KHAN	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
105	MBA2021136	SUJATA SAINI	2021-22	MBA I Year	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P

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This Certificate is awarded to Mr./Ms. VIJAY KUMAR
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____

SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

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Head of the Department

Upasana
Course Coordinator

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SK
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This Certificate is awarded to Mr./Ms. SHANTANU DWIVEDI
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
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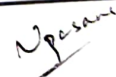

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. PRATIBHA AGARWAL
of Program MBA Year/Semester I / II SEMESTER
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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. HIMANSHU DIXIT
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
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U.P.Sane
Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. AKANKSHA SRIVASTAVA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
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Upasana
Course Coordinator

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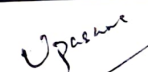
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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. MANPREET KAUR
of Program MBA Year/Semester I / II SEMESTER
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This Certificate is awarded to Mr./Ms. RICHA
of Program MBA Year/Semester I / II SEMESTER
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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ARPIT RASTOGI
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. MANDEEP KAUR
of Program MBA Year/Semester I / II SEMESTER
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SALES FORCE MANAGEMENT
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This Certificate is awarded to Mr./Ms. SHAHILA PARVEEN
of Program MBA Year/Semester I / II SEMESTER
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
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This Certificate is awarded to Mr./Ms. APOORVA GUPTA
of Program MBA Year/Semester I / II SEMESTER
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offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly


Dean Academics
Faculty of Management
Invertis University, Bareilly

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. NUZHAT PARVEEN
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT

offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Jee
Head of the Department

Upasana
Course Coordinator

SK
Registrar
Invertis University
Bareilly

Upasana
Dean Academics
Faculty of Management
Invertis University, Bareilly

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. AMAN KUMAR
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY


CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SONU VERMA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly


Dean Academics
Faculty of Management
Invertis University
Bareilly

INVERTIS UNIVERSITY


CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. PRIYANKA GUPTA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022 -15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly


Deen Academics
Faculty of Management
Invertis University, Bareilly

INVERTIS UNIVERSITY


CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. MOHAN SINGH
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly


Dean Academics
Faculty of Management
Invertis University, Bareilly (UPI)


INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ADITI SINGH
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____


SALES FORCE MANAGEMENT

offered by Department of MANAGEMENT
during 02 February 2022 -15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly


Registrar
Invertis University, Bareilly (UF)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. RAJAT GANGWAR
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Je
Head of the Department

Upasana
Course Coordinator

AK
Registrar
Invertis University
Bareilly

AK
Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY


CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ANSHIKA RATHORE
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____

SALES FORCE MANAGEMENT

offered by Department of MANAGEMENT

during 02 February 2022 -15 March 2022


Head of the Department


Course Coordinator

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ANUBHAV MISHRA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Sc
Head of the Department

Upasana
Course Coordinator

AB
Registrar
Invertis University
Bareilly

Upasana
Faculty of Management
Invertis University, Bareilly

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. AYUSHI SRIVASTAVA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

[Signature]
Head of the Department

[Signature]
Course Coordinator

[Signature]
Registrar
Invertis University
Bareilly

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ALISHA VICTOR
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


Registered
Invertis University
Bareilly


Dean Academics
Faculty of Management
Invertis University, Bareilly (U.P.)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. RITALI AGARWAL
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022 -15 March 2022

Je
Head of the Department

Ujjwal
Course Coordinator

Mr
Registrar
Invertis University
Bareilly

Head Academics
Faculty of Management
Invertis University
Bareilly

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. FARZANA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Jc
Head of the Department

Upasana
Course Coordinator


JK
Registrar
Invertis University
Bareilly

JK
Dean Academics
Faculty of Management
Invertis University, Bareilly

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. RAYYAN FIROZ
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator



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Invertis University
Bareilly

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Faculty of Management
Invertis University, Bareilly

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. JASPREET KAUR
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022 -15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis Univer.
Bareilly


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Faculty of Management
Invertis University, Bareilly

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. UDIT AGARWAL
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly


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Faculty of Management
Invertis University, Bareilly (U.P.)

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
CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ANJALI MISHRA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly


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Faculty of Management
Invertis University, Bareilly (U.A.)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SHIVANI PAL
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

[Signature]
Head of the Department

Upasana
Course Coordinator

[Signature]
Registrar
Invertis University
Bareilly

[Signature]
Deputy Registrar
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY


CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. UTKARSH GUPTA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022 -15 March 2022


Head of the Department


Course Coordinator



Registrar
Invertis University
Bareilly


Dean, Faculty of Management
Invertis University, Bareilly (UP)


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SOURAV PANDEY
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


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Course Coordinator


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Invertis University
Bareilly


Faculty of Management
Invertis University, Bareilly

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. VINIT GUPTA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022 -15 March 2022

sc
Head of the Department

Upasana
Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. UTTKARSH SHARMA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


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Course Coordinator


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Invertis University
Bareilly


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Faculty of Management
Invertis University, Bareilly (U.P.)


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. NIDHI SAXENA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022 - 15 March 2022


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Registrar
Invertis University
Bareilly


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Faculty of Management
Invertis University, Bareilly (U.P.)

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. PRIYANSHU JHA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022 -15 March 2022


Head of the Department


Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ABHIJEET SINGH
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Jd
Head of the Department

N. pasara
Course Coordinator

Sh
Registrar
Invertis University
Bareilly

Sh
Dean Academics
Faculty of Management
Invertis University, Bareilly

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. RIYA CHATURVEDI
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Jc
Head of the Department

Mysame
Course Coordinator

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. RIFAH KHAN
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Je
Head of the Department

UPRISANA
Course Coordinator

SR

UPRISANA
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. AMISHA SHARMA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

he
Head of the Department

N. pasans
Course Coordinator


82
Registrar
Invertis University
Bareilly

Dr. Akshay
Dean Academics
Faculty of Management
Invertis University, Bareilly (U.P.)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. LAIBA REHMAN
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly


Registrar
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SOUMYA AGARWAL
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022 -15 March 2022

Head of the Department

Course Coordinator


Registrar
Invertis University
Bareilly

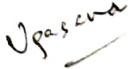
Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY


CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SHIVANI KAPOOR
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly


Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SEJAL
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator

INVERTIS UNIVERSITY


CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. HARSHIT SINGH
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University,
Bareilly


Dean
Faculty of Management
Invertis University, Bareilly (U)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. UTKARSH PATHAK
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. HIMANSHU SACHAN
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

sc
Head of the Department

Upasana
Course Coordinator

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

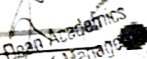
This Certificate is awarded to Mr./Ms. TEJ PRAKASH
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____

SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


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Invertis University
Bareilly


Dean Academics
Faculty of Management
Invertis University, Bareilly (U.S.)

INVERTIS UNIVERSITY


CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ISHIKA MEHROTRA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly


Dean Academics
Faculty of Management
Invertis University, Bareilly


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SANDEEP YADAV
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly


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Faculty of Management
Invertis University, Bareilly (U.P.)


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ABHISHEK PATHAK
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022 -15 March 2022


Head of the Department


Course Coordinator


Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. CHINMAY SHARMA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly

Dean Academics
Faculty of Management
Invertis University, Bareilly

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SUDESHNA GOWALA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022 -15 March 2022

Sc
Head of the Department

Npawra
Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

SK
Registrar
Invertis University
Bareilly

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SHEENU GUPTA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly

Dean Academics
Faculty of Management
Invertis University, Bareilly


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. PALLAVI SINGH
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____

SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly

Department of
Faculty of Management
Invertis University, Bareilly, UP

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. KIRTI SHUKLA
of Program MBA Year/Semester I / II SEMESTER

for successfully completing a value added course _____

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during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ANMOL BANSWAR
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
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during 02 February 2022-15 March 2022


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Course Coordinator


Registrar
Invertis University
Bareilly

Dep. Academics
Faculty of Management
Invertis University, Bareilly

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. NITIN KUMAR
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____

SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

[Signature]
Head of the Department

Upama
Course Coordinator

[Signature]
Registrar
Invertis University
Bareilly

[Signature]
Dean Academics
Faculty of Management
Invertis University, Bareilly, UP

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. MOHINI AGARWAL
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____

SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022 - 15 March 2022


Head of the Department


Course Coordinator


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Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. PRIYANSHU GANGWAR
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____

SALES FORCE MANAGEMENT

offered by Department of MANAGEMENT

during 02 February 2022 -15 March 2022


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Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. NIKITA GANGWAR
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Head of the Department

Course Coordinator

Registrar

Registrar
Faculty of Management
Invertis University, Bareilly

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. PRATANJ KUMAR SHUKLA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Sc
Head of the Department

Upesara
Course Coordinator

JK
Jitendra
Invertis University
Bareilly

Upesara
Dept. Academics
Faculty of Management
Invertis University, Bareilly (U.P.)

INVERTIS UNIVERSITY


CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. RIYA SAXENA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


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Course Coordinator


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Bareilly


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Invertis University, Bareilly (UP)

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SHRIYANSHI RASTOGI
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022 -15 March 2022



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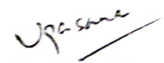

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ISHIKA GOYAL
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022 -15 March 2022


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Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. VIKAS MISHRA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. KRATIKA MISHRA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly


Faculty of Management Studies
Invertis University, Bareilly


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ADITYA KUMAR
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly


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Faculty of Management
Invertis University, Bareilly (U)

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. HARNEET KAUR SAGGU
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022 - 15 March 2022


Head of the Department


Course Coordinator


Registrar
Invertis University
Bareilly


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. MUDIT BHASIN
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Jx
Head of the Department

Mhasane
Course Coordinator

AK
Registrar
Invertis University
Bareilly

AK
Dean of Management
Faculty of Management
Invertis University, Bareilly (U.P.)

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SUBIGUPTA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

[Signature]
Head of the Department

V. Pasare
Course Coordinator

[Signature]
Registrar
Invertis University
Bareilly

[Signature]
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Faculty of Management
Invertis University, Bareilly (UPT)

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. YUKTA SINGH
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Je
Head of the Department

Ujjwal
Course Coordinator

JK
Registrar
Invertis University
Bareilly

M
Dean Academics
Faculty of Management
Invertis University
Bareilly

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. PAVNEET KAUR
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____

SALES FORCE MANAGEMENT

offered by Department of MANAGEMENT


during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator



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Bareilly


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. VAIBHAV GUPTA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Je
Head of the Department

N. P. Singh
Course Coordinator

Me
Registrar
Invertis University
Bareilly

Me
Dean Academics
Faculty of Management
Invertis University, Bareilly

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. YASHICA RASTOGI
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____

SALES FORCE MANAGEMENT

offered by Department of MANAGEMENT

during 02 February 2022-15 March 2022

Jee
Head of the Department

V. Jassu
Course Coordinator

SK
Registrar
Invertis University
Bareilly

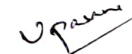
AJ
Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. IFHAM AHMAD
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ANKUR GUPTA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

He
Head of the Department

V. Pasra
Course Coordinator

He
Registrar
Invertis University,
Bareilly

V. Pasra
Dean Academics
Faculty of Management
Invertis University, Bareilly (U.P.)

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. AMISHA CHANDEL
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SANDEEP YADAV
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department



Course Coordinator

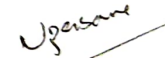
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CERTIFICATE OF VALUE ADDED COURSE


This Certificate is awarded to Mr./Ms. ANAM KHAN
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT

offered by Department of MANAGEMENT
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Bareilly


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Invertis University, Bareilly-243122

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. MEHREEN AHMAD
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


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Course Coordinator



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Invertis University, Bareilly

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. FARMAN RAZA KHAN
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. NIDHI GANGWAR
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Head of the Department

N. Ganesan
Course Coordinator

AK
Registrar
Invertis University
Bareilly

AK
Dean, Management
Faculty of Management
Invertis University, Bareilly

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CERTIFICATE OF VALUE ADDED COURSE


This Certificate is awarded to Mr./Ms. IMRAN RAZA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department

UP RAZA

Course Coordinator


Registrar
Invertis University
Bareilly


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Invertis University, Bareilly


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ABHAY AWASTHI
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


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Bareilly


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Invertis University, Bareilly (UP)

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ADITYA PANT
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. BABIKUMAR
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


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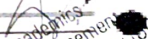
CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. HARSH AGARWAL
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. JITESH CHABARIA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. HARSHIT AGARWAL
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Head of the Department

Upasana
Course Coordinator

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Registrar
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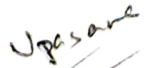
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Faculty of Management
Invertis University, Bareilly

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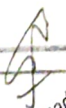
CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. UTPAL BAJPAI
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SHAFIQUE MODI
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. AKASH SHARMA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ARYAN SHANKHDHAR
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____

SALES FORCE MANAGEMENT


offered by Department of MANAGEMENT

during 02 February 2022 -15 March 2022


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. OJASVI
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____

SALES FORCE MANAGEMENT

offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Head of the Department




Course Coordinator




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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SUNDRAM SABBARWAL
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022 -15 March 2022


Head of the Department


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ROHIT SINGH
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022 -15 March 2022


Head of the Department


Course Coordinator


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ADARSH GUPTA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


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Bareilly


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Invertis University, Bareilly (UP)

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. PRASOON GUPTA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022 -15 March 2022


Head of the Department


Course Coordinator



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Invertis University
Bareilly


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Faculty of Management
Invertis University, Bareilly

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SUBUL IMRAN
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. KSHITIZ SHIVAM
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____

SALES FORCE MANAGEMENT

offered by Department of MANAGEMENT

during 02 February 2022-15 March 2022

[Signature]
Head of the Department

Upasana
Course Coordinator


[Signature]
Registrar
Invertis University
Bareilly

[Signature]
Dean Academics
Faculty of Management
Invertis University, Bareilly (U.P.)

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. AMRITANSH KAUSHIK
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator



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Bareilly


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Invertis University, Bareilly (UP)

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. KUNAL SAXENA
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


Head of the Department


Course Coordinator


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Bareilly


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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. MUSKAN KHAN
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022


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