Invertis University, Bareilly Faculty of Management Session 2021-22 Value Added Course Sales Force Management- MB-011

Course Aim:

This course cover a full range of issues facing sales leaders today: recruiting, training, compensating and retaining talent; managing the sales force structure in a changing environment; creating new and innovative go-to-market approaches; engaging customers across multiple channels; utilizing analytics in making sales decisions and leading change

Course Objectives:

- To know application customization for system administration of sales data
- · To learn the preparation of high-value reports for business entities
- To understand the configuring workflow automation procedures of the organization
- To explore the working on the security of the Salesforce environment

Course Outcome:

By the end of this mini course, students will be able to:

- To know application customization for system administration of sales data
- To learn the preparation of high-value reports for business entities
- · To understand the configuring workflow automation procedures of the organization
- · To explore the working on the security of the Sales force environment

Course Content:

- Sales Force Selection and Recruitment
- Sales force Motivation and Evaluation
- · Overview of the job design and recruitment processes
- Understanding job analysis, a job description and a job qualifications statement
- · The Role of Training in Sales Force Development
- · Key decisions involved in sales training as well as the emerging trends in sales training
- Motivating the Sales Force
- · Five different theories of motivation and show how these work in sales situations
- · Use of rewards and incentives as part of a motivation program
- · Discussion on various sources for recruiting sales people

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INVERTIS UNIVERSITY FACULTY OF MANAGEMENT Department of Management

17 Jan 2022

CIRCULAR

VALUE ADDED COURSE SALES FORCE MANAGEMENT- MB-011 MBA II SEMESTER

Student of MBA 1st are hereby informed that value added course " SALES FORCE MANAGEMENT" is scheduled from 01 February 2022 in your respective classroom, Academic Block-III.

Schedule:

Time Slot: 03:00 PM to 05:00 PM
Key Speaker: Dr. Upasana Gupta

Duration: 2 hrs

Program Overview:

To expand the knowledge of sustainability across various organizations, industries and practices; including business, consulting, environmental, and social and governance (ESG), and energy sectors.

Dr. Subby Chattopadhyay

(HOD)

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SALES FORCE MANAGEMENT

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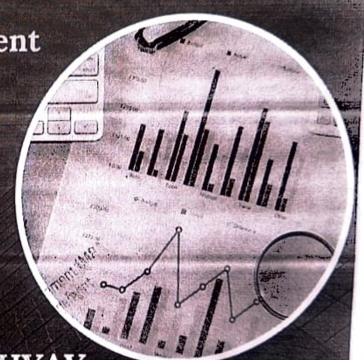
Department of Management

PROGRAM: MBA II

KEY SPEAKER: DR. UPASANA GUPTA

HOD:

DR. SUBHO CHATTOPADHYAY



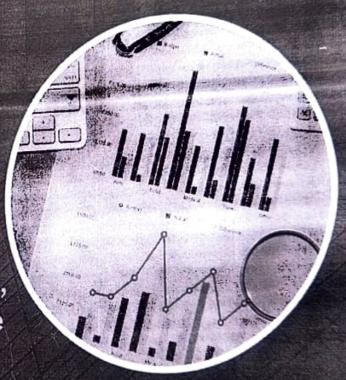


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SALES FORCE MANAGEMENT

Program Overview:
To expand the knowledge
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-	Course Name	Sales Force Management			_														_					
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	Duration	40	Hrs	-	Lectu	re Tir	ne= 2 h	rs /Dar	,	<u> </u>	-					T. n	Lan		114		_	- 7		15
		List of Enrolled Students	•	Cecture	1	12	13	ч	2	6	7	8	9	10	11	12	13	14	17	16	17	18	1/4	12
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1	MB2021006	PRIYANKA GUPTA	2021-22	MBA IYear	P	P	P	P	1	P	P	1	P	P	4	1	P	P	1	1	1	+	8	1
2.	MB2021007	MOHAN SINGH	2021-22	MBA IYear	P	18	Ø,	8	P	1	1	P	1	K	P	1	0	P	t)	1	+	1	\$	13
3	MB2021008	ADITI SINGH	2021-22	MBA IYear	0	10	P	P	P	18	8	P	P	P	P	Ľ	P	12	9	1	Y	K	2	1
4	MB2021009	RAJAT GANGWAR	2021-22	MBA (Year	1.6	10	P	P	16	F	K	F	1	P	6	12	6	P	19	15	7	1	8	1
5	MB2021011	ANSHIKA RATHORE	2021-22	MBA (Year	10	10	P	P	1	P	P	6	1	1	1	1	P	K	P	15	1	8	5	H
5	MB2021013	ANUBHAV MISHRA	2021-22	MBA IYear	P	10	1	P	F	8	8	1	1	1	5	2	K	K	+	15	1	1	1	+
7.	M8A2021014	AYUSHI SRIVASTAVA	2021-22	MBA iYear	IV	è	F	P	K	15	8	1	P	5	1	1	5	1	1	15	10	17	P.	10
3	MBA2021015	ALISHA VICTOR	2021-22	MBA IYear	D	P	5	0	P	K	P	5	0	K	2	1	6	1	1	10	4/	0	10	1
,	M8A2021016	RITALI AGARWAL	2021-22	MBA IYear	16	0	18	P	P	15	1	1	8	V	P	16	10	4	F)	157	3	1	1	1
10	MBA2021019	FARZANA	2021-22	MBA IYear	P	P	P	1	18	IK	K	F	K	5	X.	1	5	F	6	16	10	5	14)	10
1	MBA2021020	RAYYAN FIROZ	2021-22	M8A IYear	P	10	8	10	P	18	Y	P	1	10	7	15	5	P	0	0	15	1	0	1
2	MBA2021021	CHINMAY SHARMA	2021-22	MBA IYear	15	18	P	10	4	1	5	5	Y.	K	7	1	5	0	18	1	5	5	0	1
3	MBA2021024	SUDESHNA GOWALA	2021-22	MBA IYear	12	11	15	18	15	15	5	1	5	5	P	5	10	5	6	10	D	5	P	1
4	MBA2021025	SHEENU GUPTA	2021-22	MBA IYear	1	IK	8	18	P	5	7	X	5	5	0	18	5	D	0	11	1	F	B	1
5	MBA2021026	PALLAVI SINGH	2021-22	MBA IYear	P	1	P	K	13	5	5	15	V.	5	0	5	0	0	6	0	r	P	D	è
6	MBA2021027	KIRTI SHUKLA	2021-22	MBA IYear	P	10	16	12	15	1	1	2	Y	P	e	0	8	0	P	1	i	ż	b	Ť
7	MBA2021028	ANMOL BANSWAR	2021-22	MBA IYear	P	10	1	X	P	16	0	+	8	0	0	0	P	0	P	5	P	v	è	i
8	MBA2021029	NITIN KUMAR	2021-22	MBA IYear	R	L.	1	B	8	15	P	8	0	0	0	6	10	1	1	13	P	A	P	1
9	MBA2021030	MOHINI AGARWAL	2021-22	MBA IYear	K	K	V_	Y	1	15	12	10	5	0	0	5	6	0	b	0	100	0	P	v
_	MBA2021031	PRIVANSHU GANGWAR	2021-22	MBA IYear	K	IV.	F	8	3	W.	1	0	1	P	P	5	B	b	2	3	+	P	P	1
0	MBA2021032	NIXITA GANGWAR	2021-22	MBA IYear	E	K	X	Y	10	10	12	0	D	2	0	0	0	P	V	1	Ŷ	P	3	1
1	MBA2021032	PRATANI KUMAR SHUKLA	2021-22	MBA IYear	1	V	1	1	P	W	15	0	P	P	D	0	0	D	Ù	E	Ŕ	P	P	Ti
2	MBA2021035	RIYA SAXENA	2021-22	MBA IYear	1	P	15	r	15	0	8	0	0	1	V	o	P	P	5	P	X	P	P	1
3	MBA2021035	SHRIYANSHI RASTOGI	2021-22	MBA TYear	18	A	12	0	0	0	5	6	D	2	0	P	b	4	7	P	18	¥	10	Ŕ
_	MBA2021037	ISHIKA GOYAL	2021-22	MBA IYear	18	12	15	P	8	5	0	5	0	D	6	Ò	1	3	1	10	Y	P	P	14
_		VIKAS MISHRA	2021-22	MBA IYear	3	3	15	6	1	0	0	6	0	P	0	P	è	\$	1	P	18	P	P	1
_	M8A2021038	KRATIKA MISHRA	2021-22	MBA (Year	2	K	1	5	1	1	0	0	P	P	7	P	1	7	1	R	P	1	P	1
_	MBA2021042 MBA2021043	ADITYA KUMAR	2021-22	MBA IYear	1	4	M	1	۲	1		H_	1	,	I	<u> </u>						N	lai-	

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29	MBA2021044	HARNEET KAUR SAGGU	2021-22	MBA IYear	P	8	P	P	P	P	P	P	1	4/	P	H	P	P	P	P	9	B	P.	8
30	MBA2021045	MUDIT BHASIN	2021-22	MBA IYear	P	P	P	P	6	P	8	1	1	6	P	1	P	8	8	18	8	18	P	P
31	MBA2021047	SUBI GUPTA	2021-22	MBA IYear	P	P	P	P	€_	P	P	8	K	8	P	P	8	8	9	P	Pr	18	r	8
32	M6A2021048	YUKTA SINGH	2021-22	MBA IYear	P	P	P	P	K	16	P	P	R	8	P	1	P	P	Ŷ	8	9	18	1	18
33	MBA2021049	PAVNEET KAUR	2021-22	MBA IYear	P	0	8	P	P	P	P.	18	16	P	Q	V	1	1	9	18	18	8	1/2	4
34	MBA2021050	VAISHAV GUPTA	2021-22	MBA IYear	P	P	K	P	P	P	Þ	10	1	8	P	16	P	4	P	1	0	K	8	18
35	MBA2021051	YASHICA RASTOGI	2021-22	M8A IYear	V	P	1	P	12	P	P	P	A	1	P	X	8	18	8	15	8	4	P	14
36	MBA2021052	IFHAM AHMAD	2021-22	MBA IYear	17	TP	K	10	0	18	ľ	16	P	P	8	10	P	6	Ŷ	14	8	10	5	X
37	MBA2021053	JASPREET KAUR	2021-22	MBA IYear	P	P	1	A	P	P	18	P	A	16	P	K	1	P	4	1	8	H	14	4
38	MBA2021054	VIJAY KUMAR	2021-22	MBA IYear	8	P	P	112	18	P	P	8	12	1	P	1	P	8	\$	1	1	x	1	14
39	MBA2021055	SHANTANU DWIVEDI	2021-22	MBA IYear	11	18	P	P	P	16	P	8	P	P	8	10	8	F	4	8	8	8	P	8
40	MBA2021056	PRATIBHA AGARWAL	2021-22	MBA IYear	P	15	P	A	18	1X	P	P	8	P	8	1	8	17	8	F	18	12	P	0
41	MBA2021057	HIMANSHU DIXIT	2021-22	MBA IYear	12	P	P	16	K	8	p	8	16	16	10	P	8	4	P	H	1	8	T	0
42	MBA2021058	AKANKSHA SRIVASTAVA	2021-22	MBA IYear	P	16	IP	V	X	P	8	P	ĬŶ.	16	Y	P	*	P	8	12	18	1	V	Ó
43	MBA2021059	MANPREET KAUR	2021-22	MBA IYear	P	1	75	R	P	K	P	P	P	K	K	V	4	P	8	6	18	5	8	8
44	MBA2021060	RICHA	2021-22	MBA IYear	R	P	P	16	\$	P	V	8	6	P	P	1	P	P	7	8	R	1	6	R
45	M8A2021061	ARPIT RASTOGI	2021-22	MBA IYear	18	P	P	16	2	P	P	V	16	1	K	8	P	D	1	P	3	K	P	P
46	M8A2021062	MANDEEP KAUR	2021-22	MBA IYear	P	18	6	P	18	10	16	1V	8	1	Y	0	0	V	Y	P	1	6	P	X
47	MBA2021063	SHAHILA PARVEEN	2021-22	MBA IYear	16	1	10	18	18	P	18	8	18	P	K	P	P	V	8	P	8	1	4	Y
48	M8A2021064	APOORVA GUPTA	2021-22	MBA IYear	P	8	1P	P	14	6	16	P	7	P	Y	8	¥.	Y	+	Y	1	1	K	4
49	MBA2021066	NUZHAT PARVEEN	2021-22	MBA IYear	P	6	P	P	15	1	12	P	C	P	4	17	Y	X	8	1	1	X	Y	P
50	MBA2021067	AMAN KUMAR	2021-22	MBA iYear	P	1	P	P	14	K	1	6	8	1	18	K	X.	12	15	1	18	8	1	P
51	M8A2021068	SONU VERMA	2021-22	MBA IYear	P	8	I P	18	14	K	18	8	K	P	14	X	1	1	3	15	P	4	8	8
52	MBA2021069	UDIT AGARWAL	2021-22	MBA IYear	P	IP	14	15	18	18	1	P	1	IX.	P	X	4	1	Y	1	X	P	5	1
53	MBA2021070	ANJALI MISHRA	2021-22	MBA IYear	18	1	18	14	P	1	5	P	V	l)	P	15	8	1	3	1	X	5	5	4
54	MBA2021072	SHIVANI PAL	2021-22	MBA IYear	P	9	16	X	P	15	1	1	P	P	1	1	4	X	8	1	1	0	P	2
55	MBA2021073	UTKARSH GUPTA	2021-22	MBA IYear	16	P	1.7	18	P	15	1	18	K	K	Y	1	P	Y	7	0	18	1	5	5
56	MBA2021074	SOURAV PANDEY	2021-22	MBA iYear	1	P	18	1V	P	K	1	16	V	P	1	V	V.	P	1	0	5	0	V	1
57	MBA2021075	VINIT GUPTA	2021-22	MBA IYear	18	P	8	1X	18	Y	4	10	1	V	D	8	1	5	5	4	5	5	V	1
58	MBA2021076	UTTKARSH SHARMA	2021-22	MBA IYear	8	8	8	18	R	8	P	10	8	1	Y	1	P	0	5	P	1	5	1	15
59	MBA2021077	NIDHI SAXENA	2021-22	MBA IYear	F	18	18	IX	14	P	1	18	Y	1	Y	5	1	1	5	5	1	B	3	5
60	MBA2021078	PRIYANSHU JHA	2021-22	MBA Wear	IP	12	14	18	15	K	1	V	15	1	8	5	1	P	5	8	6	5	5	5
61	MBA2021081	ABHUEET SINGH	2021-22	MBA (Year)	K	1	14	18	Y	1	16	Y,	18	Y	Y	1	10	5	P	1	0	5	0	-
62	MBA2021082	RIVA CHATURVEDI	2021-22	MBA IYear	14	P	IP	IY	18	14	1	15	I.Y.	18	LV.	1	1	Y	L	1	1	li.	J.	Q.

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3	MBA2021083	RIFAH KHAN	2021-22	MBA IYear	P	8	10	0	P	8	P	P	P	6	8	16	0	8	8	8	0	8	07	8
4	M6A2021084	AMISHA SHARMA	2021-22	MBA IYear	P	P	6	Ø	18	£>	P	P	f	6	6	P	b	0	3	18	8	18	8	Y
55	M8A2021085	LAIBA REHMAN	2021-22	MBA IYear	P.	8	10	8	0	8	IP	6	P	P	e	0	P	P	8	8	3	13	7	15
66	MBA2021088	SOUMYA AGARWAL	2021-22	MBA (Year	P	P	0	P	Ę	P	1	1	P	P	1	2	0	V	18	P	P	8	P	10
67	MBA2021090	SHIVANI KAPOOR	2021-22	MBA IYear	P	0	R	P	V	P	P	P	18	8	1	P	12	P	9	Þ	8	X	8	V
68	MBA2021091	SEIAL	2021-22	MBA IYear	P	P	P	P	18	P	R	P	1	9	P	P	P	Q	X	P	P	P	3	8
69	MBA2021094	HARSHIT SINGH	2021-22	MBA IYear	P	P	6	8	16	P	P	0	8	4	9	P	8	5	P	18	0	18	14	R
70	MBA2021095	LITKARSH PATHAK	2021-22	MBA IYear	P	P	P	8	18	B	8	52	8	P	K	Y	4"	10	P	18	13	18	P	0
71	MBA2021096	HIMANSHU SACHAN	2021-22	MBA IYear	P	P	8	8.	W	8	Y	P	9	P	4	P	8	P	8	P	P	18	9.	8
72	MBA2021097	TEI PRAKASH	2021-22	MBA IYear	P	P	P	6	8	17	R	P	P	9	P	8	8	16	K	P	X	18	P	8
73	MBA2021098	ISHIKA MEHROTRA	2021-22	MBA (Year	IP	P	18	8	V	P	P	2	8	P	P	P	1	A	8	18	P	14	8	12
74	MBA2021099	SANDEEP YADAV	2021-22	MBA IYear	P	Ŕ	P	P	8	TY	P	P	8	8	x	P	R	Y	8	Đ.	8	K	P	T.
75	MBA2021100	ABHISHEK PATHAK	2021-22	MBA (Year	P	P	1	R	8	२	6	P	P	8	P	P	ę	6	8	P	9	14	7	P
76	MBA2021102	ANKUR GUPTA	2021-22	MBA (Year	P	P	0	P	P	P	4	P	P	0	P	4	9	8	8	P	P	0	7	P
77	MBA2021103	AMISHA CHANDEL	2021-22	MBA IYear	P	D	6	P	\$	R	8	P	P	ť	P	P	P	V	P	6	9	0	P	0
78	MBA2021104	SANDEEP YADAV	2021-22	MBA (Year	P	P	P	8	P	P	2	P	8	P	P	P	P	+	P	0	8	Ð	P	9
79	MBA2021105	ANAM KHAN	2021-22	M8A (Year	P	8	P	P	16	P	P	P	8	8	P	P	8	P	P	P	R	P	P	V
80	MBA2021106	MEHREEN AHMAD	2021-22	MBA IYear	D.	8	P	18	15	P	P	P	P	b	8	P	P	8	8	P	18	8	ર્ડ	P
81	MBA2021107	FARMAN RAZA KHAN	2021-22	MBA IYear	P	R	18	10	K	IP.	P	0	P	V	P	P	P	P	1	P	8	2	8	P
82	MBA2021108	NIDHI GANGWAR	2021-22	MBA IYear	P	8	V	8	18	P	P	P	P	P	P	4	P	P	P	8	P	0	8	P
83	MBA2021109	IMRAN RAZA	2021-22	MBA IYear	P	P	18	6	P	P	6	1	0	P	P	P	P	P	P	8	5	P.	D	P
84	MBA2021110	ABHAY AWASTHI	2021-22	MBA IYear	P	P	¥	6	18	P	P	12	P	3	8	P	8	P	7	P	8	P	P	uk)
85	MBA2021111	ADITYA PANT	2021-22	MBA IYear	P	P	18	10	16	6	P	P	6	8	P	V	8	1	6	6	V	P	P	9
86	MBA2021112	BABI KUMAR	2021-22	MBA IYear	P	Þ	8	P	10	9	8	P	8	P	r.	P	P	R	P	6	P	3	P :	0.
87	MBA2021113	HARSH AGARWAL	2021-22	MBA IYear	P	P	8	P	16	E	P	8	9	8	P	P	P	P	15	8	Y	9	D	1
88	M8A2021114	JITESH CHABARIA	2021-22	MBA IYear	P	P	P	P	18	8	P	2	1	P	F	V	17	16	P	8	6	4)	b	2
89	MBA2021115	HARSHIT AGARWAL	2021-22	MBA IYear	P	P	P	P	P	10	12	P	P	₹	3	Y	P	0	1	V	V	7	15	9
90	MBA2021116	UTPAL BAJPAI	2021-22	MilA IYear	8	P	P	+	9	16	9	8	P	3	1	P	3	P	P	P	P	P	1	D
91	MBA2021117	SHAFAQUE MODI	2021-22	MBA IYear	K	P	8	12	18	6	4	0	42	8	Y	P	8	P.	5	P.	9	0	1	P
92	MBA2021119	AKASH SHARMA	2021-22	M8A iYear	18	P	10	P	18	0	P	15	P	8	P	V	Y	P	8	P	P	D	D	D
93	MBA2021121	ARYAN SHANKHDHAR	2021-22	MBA IYear	P	P	P	3	0	P	P	0	P	8	P	P	V	2	V	P	Q	7	P	7
94	MBA2021122	DIASVI	2021-22	MBA (Year	P	8	6	3	P	P	6	6	8	P	P	r	P	8	P	D	P.	P	X	D
95	M8A2021124	SHURHRA DEVI	2021-22	MBA IYear	P	P	P	P	18	P	V	6	P	8	P	P	V	P	0	P	A.	P	D	P
96	MBA2021126	SUNDRAM SABBARWAL	2021,22	MBA (Year	P	P	K	P	K	IP	2	6	P	8	D	P	?	(1)	P	P	P	P	20	8

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97	MBA2021127	ROHIT SINGH	2021-22	MSA IYear	P	10	1	8	8	IL	P	P	1	(1)	t	15	5	5	18	1	#)	1	5	e
98	MBA2021128	ADARSH GUPTA	2021-22	MBA IYear	P	8	18	10	8	16	6	18	16	P	5	5	10	5	16	8	D	P	P	3
99	MBA2021129	PRASCON GUPTA	2021-22	MBA IYear	P	V	1	0	P	1	5	5	1	5	1	5	1	50	1	1	1	P	8	P.
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104	MBA2021135	MUSKAN KHAN	2021-22	MBA IYear	V	P	5	V	P	1	10	3	0	b	A	5	1	0	P	b	P	P	P	0
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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Mof Program MBA Year/Semfor successfully completing a value SALES FORCE MANAGE offered by Department of MANAGE MAN	e added course NAGEMENT AGEMENT
Head of the Department	Course Coordinator Dear Achterius Dear Achte
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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./M of Program MBA Year/Sem for successfully completing a value	added course
offered by Department of MAN during 02 February 2022-15 Ma	AGEMENT
Head of the Department	Course Coordinator Dear Academics Faculty of Managerity Inversity Barelly

Invertis Univers Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms of Program MBA Year/Seme for successfully completing a value SALES FORCE MAN	added course
offered by Department of MANA	rch 2022
offered by Department of Mary during 02 February 2022-15 Mar	Sorre
Head of the Department	Course Coordinator
	Registral Invertis University Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. HIMANSHU DIXIT									
of Program MBA Year/Semester I/II SEMESTER									
for successfully completing a value added course									
SALES FÖRCE MANAGEMENT									
offered by Department of MANAGEMENT									
during 02 February 2022-15 March 2022									

Head of the Department

Course Coordinator

Invertis Unit and Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. <u>AKANKSHA SRIVASTAVA</u> of Program <u>MBA</u> Year/Semester <u>I/II SEMESTER</u>
for successfully completing a value added course
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022
Jerse Enardinator

Head of the Department

Course Coordinator

Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. MANPRES of Program MBA Year/Semester 1/	II JEMESTER
for successfully completing a value added courseless FORCE MANAGEMENT	
offered by Department of MANAGEMENT	
during <u>02 February 2022-15 March 2022</u>	J Degrace

Head of the Department

Course Coordinator

Invertis University Borelly

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded	to Mr./Ms. RICH	A									
of Program MBA											
for successfully completing	ng a value added	course									
SALES FÖRCE MANAGEMENT											
offered by Department of MANAGEMENT											
during 02 February 2022-15 March 2022											
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Head of the Department

Course Coordinator

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Faculty of Management
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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is	s awarded	to Mr./Ms. AR	PIT RASTOGI							
of Program	MBA	Year/Semester	I / II SEMESTER	<u> </u>						
for successfully										
SALES FORCE MANAGEMENT										
offered by Depar	tment of_	MANAGEME	NT							
during 02 Febru	uary 2022	2-15 March 2	022							

Head of the Department

Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate	is awarded	to Mr./Ms.	<u>MANDEE</u>	P KAUR
of Program	MBA	Year/Semest	ter <u>I /</u>	II SEMESTER
for successfully	completi	ng a value ao	dded cou	rse
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Head of the Department

Course Coordinator

Registrai Invertis University Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SHAHILA PARVEEN			
of Program <u>MBA</u> Year/Semester <u>I / II SEMESTER</u>			
for successfully completing a value added course			
SALES FÖRCE MANAGEMENT			
offered by Department of MANAGEMENT			
during 02 February 2022-15 March 2022			

Head of the Department

Course Coordinator

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Registral Invertis University Sareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. APOORVA GUPTA			
of Program MBA Year/Semester I/II SEMESTER			
for successfully completing a value added course			
SALES FÖRCE MANAGEMENT			
offered by Department of MANAGEMENT			
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Head of the Department

Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./I	Ms. <u>NUZHAT PARVEEN</u>		
of Program <u>MBA</u> Year/Ser	nester I / II SEMESTER		
for successfully completing a value added course			
SALES FORCE MANAGEMENT			
offered by Department of MANAGEMENT			
during 02 February 2022-15 March 2022			
Head of the Department	Course Coordinator		

Registral Invertis Universite Bargilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded	to Mr./Ms. AMA	AN KUMAR
of Program MBA	_Year/Semester	I / II SEMESTER
for successfully completing	ng a value added	course
	FÖRCE MANAGEM	
offered by Department of_	MANAGEMEN	TV
during 02 February 202		

Head of the Department

Course Coordinator

Faculty of Management A

Registral Invertis University Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded	to Mr./Ms. <u>SONU VI</u>	ERMA	
of Program MBA	Year/Semester <u>L/</u>	II SEMESTER	
for successfully completing a value added course			
SALES FORCE MANAGEMENT			
offered by Department of MANAGEMENT			
during 02 February 2022-15 March 2022			
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Head of the Department

Course Coordinator

Registral Invertis University Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is	awarded to M	1r./Ms. PRIYA	NKA GUPTA
of Program	MBA Year	/Semester	I / II SEMESTER
for successfully	completing a v	zalue added c	ourse
SALES FÖRCE MANAGEMENT			
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Head of the Department

Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate	is awarded	to Mr./Ms. M	OHAN SINGH
			I / II SEMESTER
for successfully	completi	ng a value add	ed course
SALES FÖRCE MANAGEMENT			
offered by Department of MANAGEMENT			
during <u>02 February 2022-15 March 2022</u>			
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Head of the Department

Course Coordinator

Invertis University Bareilly

Faculty of Management Invertis University, Bareliny (UP)



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to I	Mr./Ms. <u>ADITI SINGH</u>		
of Program MBA Year	/Semester I / II SEMESTER		
for successfully completing a	value added course		
SALES FÖRCE MANAGEMENT			
offered by Department of MANAGEMENT			
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Head of the Department

Course Coordinator

Registrar Invertis University Bareilly

Invertes University, Bareilly (UF)



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. RAJAT GANGWAR of Program
for successfully completing a value added course
offered by Department of MANAGEMENT during 02 February 2022-15 March 2022
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Head of the Department

Course Coordinator

Invertis University Bareilly

Dean Adademics Faculty of Management

Invertis University, Bareilly (UP)



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded	to Mr./Ms. <u>ANSHIKA RATHORE</u>	
	Year/Semester I / II SEMESTER	
for successfully completing	ng a value added course	
SALES FORCE MANAGEMENT		
offered by Department of MANAGEMENT		
during 02 February 2022-15 March 2022		
De Vegarant		
Head of the Departme	nt Course Coordinator	

Invertis University Bareilly Faculty of Management Invertis University, Barelly Je



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Moderate of Program MBA Year	/Semester I/IISEMESTER
for successfully completing a	value added course
SALES FORCE	E MANAGEMENT
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Head of the Department

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. <u>ALISHA VICTOR</u> of Program <u>MBA</u> Year/Semester <u>I/II SEMESTER</u>
for successfully completing a value added course
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Head of the Department

Course Coordinator

Invertis University, Barerin

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate	is awarded	to Mr./Ms. R	ITALI AGARWAL
of Program	WRA	_Year/Semester	I / II SEMESTER
for successfully	, completir	ng a value add	led course
for successfully completing a value added course			
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Head of the Department

Course Coordinator

Registrar Invertis University Bareilly Faculty of Manager unit



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. <u>FARZANA</u>		
of Program MBA Year/Semester I/IISEMESTER		
for successfully completing a value added course		
SALES FORCE MANAGEMENT		
offered by Department of MANAGEMENT		
during <u>02 February 2022-15 March 2022</u>		

Head of the Department

Course Coordinator

Registrar Invertis University Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate	is awarded	l to Mr./Ms. <u>RAY</u>	YAN FIROZ
			I / II SEMESTER
for successfully	completi	ng a value added	course
SALES FORCE MANAGEMENT			
offered by Depa	artment of	MANAGEMEN	NT
during 02 February 2022-15 March 2022			
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Head of the Department

Course Coordinator

Dean Academics
Faculty of Management

Registrar Invertis University Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate	is awarded	to Mr./Ms. JASP	REET KAUR
			I / II SEMESTER
for successfully	completin	g a value added	course
SALES FORCE MANAGEMENT			
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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to	o Mr./Ms. <u>UDIT AGARWAL</u>	
of Program MBA Y	ear/Semester I/IISEMESTER	
for successfully completing	a value added course	
SALES FORCE MANAGEMENT		
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Head of the Department		
Head of the Department	Course Coordinator	

Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Notes of Program MBA Year/Sem for successfully completing a value SALES FORCE MA	lester <u>I / II SEMESTER</u>	
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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SHIVANI PAL of Program MBA Year/Semester I / II SEMESTER for successfully completing a value added course SALES FORCE MANAGEMENT
Offered by Department of MANAGEMENT
during <u>02 February 2022-15 March 2022</u>
Head of the Department Course Coordinator
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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is	awarded	to Mr./Ms. UT	KARSH GUPTA
of Program	MBA	Year/Semester	I / II SEMESTER
for successfully			
SALES FORCE MANAGEMENT			
offered by Depar	tment of_	MANAGEME	NT
during 02 Febru			

Head of the Department

Course Coordinator

Registrai Invertis Universion Bareilly Faculty March Galelly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. <u>SOURAV PA</u> of Program <u>MBA</u> Year/Semester <u>I / II !</u>	DEMILS I LIK
for successfully completing a value added course SALES FORCE MANAGEMENT	
offered by Department of MANAGEMENT during 02 February 2022-15 March 2022	
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Head of the Department

Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. VINIT GUPTA of Program MBA Year/Semester I/II SEMESTER	
for successfully completing a value added course	
SALES FORCE MANAGEMENT	
offered by Department of MANAGEMENT	_
during 02 February 2022-15 March 2022	
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Head of the Department

Course Coordinator

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Faculty of Hangement (17)



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is of Program	s awarded to MBA Ye	Mr./Ms. <u>U7</u> ar/Semester	TTKARSH SHARMA I / II SEMESTER
for successfully	completing	a value adde	ed course
101 Successiany	SALES FOR	CE MANAGE	MENT
offered by Depar	tment of	MANAGEM	ENT
during 02 Febr	uary 2022-	15 March 2	2022
Head of the	Department		Course Coordinator
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Registrar

Faculty of Mach



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. NIDHI SAXENA of Program MBA Year/Semester I/II SEMESTER for successfully completing a value added course SALES FORCE MANAGEMENT
MANAGEMENT
offered by Department 2022-15 March 2022
during <u>02 February 2022 29</u>
Coordinator

Head of the Department

Course Coordinator

Peoply of Waspin Bai



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. PRIYANSHU JHA	
of Program MBA Year/Semester I/II SEMESTER	
for successfully completing a value added course	
SALES FORCE MANAGEMENT	
offered by Department of MANAGEMENT	
during 02 February 2022-15 March 2022	
Algebra	

Head of the Department

Course Coordinator



Dean Faculty of Management | Property University Rareity (UP)



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. <u>ABHIJEET SINGH</u> of Program <u>MBA</u> Year/Semester <u>I/II SEMESTER</u> for successfully completing a value added course <u>SALES FORCE MANAGEMENT</u>
offered by Department of
offered by Department of MANAGEMENT during 02 February 2022 15
during <u>02 February 2022-15 March 2022</u>
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Head of the Department

Course Coordinator



Faculty of Management (Light Faculty of Management (Light Invertis University, Barelly (Light



CERTIFICATE OF VALUE ADDED COURSE

of Program MBA Year/Semester I/II SEMESTER for successfully completing a value added course
offered by Department of MANAGEMENT
during <u>02 February 2022-15 March 2022</u>
Universe Universe

Head of the Department

Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded t	o Mr./Ms. RIFAH KHAN	
of Program MBA Y	ear/Semester I / II SEMESTER	
for successfully completing	a value added course	
SALES FÖRCE MANAGEMENT		
offered by Department of MANAGEMENT		
during 02 February 2022-15 March 2022		
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Head of the Departmen	t Course Coordinator	



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. AMISH	HA SHARMA
MBA Year/Semester	I / II SEMESTER
for successfully completing a value added of	course
SALES FÖRCE MANAGEMEN	NT
offered by Department of MANAGEMENT	
during 02 February 2022-15 March 202	
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Head of the Department

Course Coordinator

Registral Invertis University Bareilly Faculty Namocapen Faculty Namocapen Namocapen



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. LAIBA REHMAN
MBA Year/Semester I/II SEMESTER
for successfully completing a value added course
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during <u>02 February 2022-15 March 2022</u>

Head of the Department

Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

of Program MBA Year/Semester I/II SEMESTER for successfully completing a value added course			
SALES FURCE MANAGEMENT			
offered by Department of MANAGEMENT			
during <u>02 February 2022-15 March 2022</u>			

Head of the Department

Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms.	SHIVANI KAPOOR		
of Frogram MBA Year/Semest	er I/IISEMESTER		
for successfully completing a value ac	dded course		
SALES FORCE MANAGEMENT			
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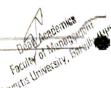
CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SEJAL			
of Program MBA Year/Semester I/II SEMESTER			
for successfully completing a value added course			
SALES FORCE MANAGEMENT			
offered by Department of MANAGEMENT			
during 02 February 2022-15 March 2022			

Head of the Department

Course Coordinator







CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Moof Program MBA Year/Semoon	ester <u>I / II SEMESTER</u>
for successfully completing a value	added course
SALES FORCE MAN	NAGEMENT
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Head of the Department	Course Coordinator
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CERTIFICATE OF VALUE ADDED COURSE

This Certificate	is awarded	to Mr./Ms. <u>UTK/</u>	ARSH PATHAK
of Program	MBA	Year/Semester	I / II SEMESTER
for successfully completing a value added course			
SALES FORCE MANAGEMENT			
offered by Department of MANAGEMENT			
during 02 February 2022-15 March 2022			
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Head of the Department

Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. <u>HIMANSHU SACHAN</u> of Program <u>MBA</u> Year/Semester <u>I/II SEMESTER</u>
for successfully completing a value added codiff SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Head of the Department

Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. of Program MBA Year/Semes	tci
for successfully completing a value a	AGEMENT
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Head of the Department

Course Coordinator

Registrar Invertis University



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. <u>ISHIKA MEHROTRA</u> of Program <u>MBA</u> Year/Semester <u>I/II SEMESTER</u> for successfully completing a value added course SALES FORCE MANAGEMENT			
offered by Donorth SALES FORCE MANAGEMENT			
MANAGEMENT			
during <u>02 February 2022-15 March 2022</u>			
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Head of the Department

Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. <u>SANDEEP YADAV</u> of Program <u>MBA</u> Year/Semester <u>I / II SEMESTER</u> for successfully completing a value added course	-		
offered by Donard			
MANAGEMENT			
during <u>02 February 2022-15 March 2022</u>			
Head of the Department	•		

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Course Coordinator



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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is	s awarded	to Mr./Ms. ABHI	SHEK PATHAK
of Program	MBA	_Year/Semester	I / II SEMESTER
for successfully	completi	ng a value added	course
SALES FÖRCE MANAGEMENT			
offered by Department of MANAGEMENT			
during 02 February 2022-15 March 2022			
			,

Head of the Department

Course Coordinator



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. <u>CHINMAY SHARMA</u> of Program <u>MBA</u> Year/Semester <u>I/II SEMESTER</u>	_		
for successfully completing a value added course			
SALES FORCE MANAGEMENT			
offered by Department of MANAGEMENT	_		
during 02 February 2022-15 March 2022			
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Head of the Department

Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate	is awarded	l to Mr./Ms. <u>SUD</u>	ESHNA GOWALA
of Program	MBA	Year/Semester	I / II SEMESTER
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SALES FORCE MANAGEMENT			
offered by Department of MANAGEMENT			
during 02 February 2022-15 March 2022			

Head of the Department

Course Coordinator

Registrar Invertis University Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SHEENU GUPTA of Program MBA Year/Semester I/II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
SALES FURCE MANAGEMENT
during <u>02 February 2022-15 March 2022</u>
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Head of the Department

Course Coordinator

Registral Invertis University Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. PALLAVI SINGH
of Program MBA Year/Semester I / II SEMESTER
for successfully completing a value added course
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022
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Head of the Department

Course Coordinator

Registrali Invertis University Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate	is awarded	to Mr./Ms. I	KIRTI SHUKLA
of Program	MBA	_Year/Semeste	r I/II SEMESTER
for successfully	, completin	ig a value ado	ded course
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Head of the Department

Course Coordinator

Invertis University
Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is	s awarded	to Mr./Ms. A	NMOL BANSWAR
			I / II SEMESTER
for successfully			
SALES FORCE MANAGEMENT			
offered by Depa	rtment of	MANAGEN	NENT
during <u>02 February 2022-15 March 2022</u>			
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Head of the Department

Course Coordinator

Registral Invertis University University University

Invertis um-



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Month of Program MBA Year, for successfully completing a SALES FORCE	value added course
offered by Department of during 02 February 2022-15	MANAGEMENT March 2022
	Course Coordinator
Head of the Department	Course Coordinator
	Dean Academics Dean Academics Foodtry of Management Foodtry of Ma

્ુાકારસ In<mark>vertis</mark> Universit Bareill**v**



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. MOHINI AGARWAL of Program
offered by Department of MANAGEMENT during 02 February 2022-15 March 2022
during

Head of the Department

Course Coordinator

Dean Academics

Cognity of Manageme

Faculty of Management
Invertis University, Barelly (UP)
First University

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CERTIFICATE OF VALUE ADDED COURSE

of Program	MBA	Year/Semester	ANSHU GANGWAR I / II SEMESTER
for successfully	completin SALES F	ig a value added ORCE MANAGEME	ENT
offered by Depa	artment of	MANAGEMEN	IT
during 02 Feb	<u>ruary 2022</u>	2-15 March 202	<u> </u>

Head of the Department

Course Coordinator

Faculty Management (University, Bareilly Bareilly Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate	is awarded	to Mr./Ms. NI	KITA GANGWAR
of Program	MBA	_Year/Semester	I / II SEMESTER
for successfully completing a value added course			
SALES FÖRCE MANAGEMENT			
offered by Department of MANAGEMENT			
during 02 February 2022-15 March 2022			

Head of the Department

Course Coordinator

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CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to	Mr./Ms. PRATANI KUMAR SHUKLA		
of Program MBA Yea	r/Semester I / II SEMESTER		
for successfully completing a	value added course		
SALES FORCE MANAGEMENT			
offered by Department of MANAGEMENT			
during 02 February 2022-15 March 2022			
Dec.	Upesava		
Head of the Department	Course Coordinator		

Invertis University

Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to	Mr./Ms. RIYA SAXENA		
of Program MBA Ye	ear/Semester I/II SEMESTER		
for successfully completing	a value added course		
SALES FÖRCE MANAGEMENT			
offered by Department of MANAGEMENT			
during 02 February 2022-15 March 2022			
Je /	Course Coordinator		
Head of the Department	Course Coordinator		

Invertis University Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SHRIYANSHI RASTOGI of Program MBA Year/Semester I/II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
cs. J. by Donartment of MANAGEMENT
during <u>02 February 2022-15 March 2022</u>

Head of the Department

Course Coordinator

Invertis University
Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. <u>ISHIKA GOYAL</u>				
of Program MBA Y				
for successfully completing a value added course				
SALES FÖRCE MANAGEMENT				
offered by Department of MANAGEMENT				
during 02 February 2022-15 March 2022				

Head of the Department

Course Coordinator

Invertis University
Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. VIKAS MISHRA	
of Program MBA Year/Semester I/II SEMESTER	
for successfully completing a value added course	
SALES FÖRCE MANAGEMENT	
offered by Department of MANAGEMENT	
during 02 February 2022-15 March 2022	
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Head of the Department

Course Coordinator

Invertis University, Bareiny

Registrar Invertis University Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. KRATIKA	MISHRA
of Program MBA Year/Semester 1/	II SEMESTER
for successfully completing a value added coun	
SALES FÖRCE MANAGEMENT	
offered by Department of MANAGEMENT	
during 02 February 2022-15 March 2022	
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Head of the Department

Course Coordinator

Course Coordinator

Registral Invertis University Bareilly Sents Thingsid, por sund



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./M	s. ADITYA KUMAR
of Program MBA Year/Sem	ester I / II SEMESTER
for successfully completing a value	
SALES FORCE MAI	NAGEMENT
offered by Department of MANA	AGEMENT
during 02 February 2022-15 Man	rch 2022
•	Pacaret
Head of the Department	Course Coordinator



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is	s awarded	to Mr./Ms. HAR	NEET KAUR SAGGU
of Program	MBA	_Year/Semester	I / II SEMESTER
for successfully	completing	ng a value added	course
y	SALES F	ORCE MANAGEME	NT
offered by Depar	tment of	MANAGEMEN	T
during <u>02 Febr</u>	uary 202	2-15 March 202	22
	0		120-Surve

Head of the Department

Course Coordinator

Registrai Invertis University Bareilly Rean Arath Breelly UPL



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. MUDIT	BHASIN
of Program MBA Year/Semester	/ II SEMESTER
of Program MDA rear/semester	
for successfully completing a value added co	ourse
SALES FORCE MANAGEMENT	Γ
offered by Department of MANAGEMENT	
Offered by Department of National Agency	
during 02 February 2022-15 March 2022	
	a a scare

Head of the Department

Course Coordinator

Registrar Invertis University Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is	awarded	to Mr./Ms. SUBI	GUPTA
of Program	MBA	Year/Semester	I / II SEMESTER
for successfully	completin	ng a value added	course
	SALES F	FORCE MANAGEME	NT
offered by Depart	tment of_	MANAGEMEN [*]	Τ
during <u>02 Febru</u>	<u> 1ary 202</u>	2-15 March 202	2
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Head of the Department

Course Coordinator

Registrar Invertis University Bareilly



CERTIFICATE OF VALUE ADDED COURSE

of Program	MBA	to Mr./Ms. <u>YUK</u> Year/Semester	I / II SEMESTER
for successfully	z completin	g a value added ORCE MANAGEME	course
offered by Depa	artment of	MANAGEMEN	Τ
during <u>02 Feb</u>	<u>ruary 2022</u>	2-15 March 202	22
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Head of the Department

Course Coordinator

Registral Invertis Universit Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms.	PAVNEET KAUR
of ProgramMBA Year/Semest	er I / II SEMESTER
for successfully completing a value ad	lded course
SALES FORCE MANAG	GEMENT
offered by Department of MANAGE	MENT
during <u>02 February 2022-15 March</u>	2022
\mathcal{W}	Verne
Head of the Department	Course Coordinator

Invertis University

Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. <u>VAIBHAV GUPTA</u> of Program <u>MBA</u> Year/Semester <u>I/II SEMESTER</u> for successfully completing a value added course	_
SALES FURCE MANAGEMENT	
offered by Department of MANAGEMENT	_
during <u>02 February 2022-15 March 2022</u>	_
	_

Head of the Department

Course Coordinator

rkegistrai Invertis University Barrolly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. YASHICA RASTOGI
of Program MBA Year/Semester I/II SEMESTER
for successfully completing a value added course
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during <u>02 February 2022-15 March 2022</u>

Head of the Department

Course Coordinator

Page 1 Pag



CERTIFICATE OF VALUE ADDED COURSE

This Certificate	is awarded	to Mr./Ms.	<u>IFHAM AHMA</u>	<u>ND</u>
of Program	MBA	_Year/Semeste	er <u>I/IIS</u>	EMESTER
for successfully		ng a value ad	lded course	
	SALES F	ORCE MANAC	GEMENT	
offered by Depa	artment of_	MANAGE	MENT	
during <u>02 Feb</u>	ruary 202	2-15 March	2022	
during <u>or res</u>		•		

Head of the Department

Course Coordinator

Registral

Invertis University

Bareilly

Dean Agademies

Faculty of Management Invertis University, Bargilly (UP)



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ANKUR GUPTA
of Flogram MBA Year/Semester I/II SEMESTER
for successfully completing a value added course
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during <u>02 February 2022-15 March 2022</u>
Course Coordinator

Head of the Department

Course Coordinator

Registral Invertis University Bareitly Faculty Musiculty 1

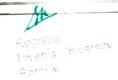


CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. AMISHA CHANDEL
of Program MBA Year/Semester I/II SEMESTER
for successfully completing a value added course
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022
during <u>Oz rebruary zozz zo zoz</u>

Head of the Department

Course Coordinator





CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SANDEEP YADAV
of Program MBA Year/Semester I/II SEMESTER
for successfully completing a value added course
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022
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Head of the Department

Course Coordinator

Invertis University Bareilly Faculty (Manage)

Faculty (Manage)

Invertis University, Barley

(UF)



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms of Program MBA Year/Seme for successfully completing a value	ester <u>I / II SEMESTER</u> added course	
SALES FURCE MAN	IAGFMFNT	
offered by Department of MANAGEMENT		
during <u>02 February 2022-15 March 2022</u>		
Head of the Department	Course Coordinator	

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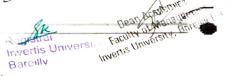


CERTIFICATE OF VALUE ADDED COURSE

This Certificate	is awarded t	to Mr./Ms. <u>MEH</u>	REEN AHMAD
of Program	MBA Y	(ear/Semester	17 11 92/112
for successfully	completing	g a value added	course
j	SALES FO	RCE MANAGEME	NT
offered by Depa	rtment of	MANAGEMEN	Т
during 02 Feb	ruary $20\overline{22}$	-15 March 202	22
during <u>oz res</u> .			ے۔

Head of the Department

Course Coordinator





CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. FARMAN RAZA KHAN
of Program <u>MBA</u> Year/Semester <u>I / II SEMESTER</u>
for successfully completing a value added course
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Head of the Department

Course Coordinator

Invertis Universit Bareilly Lasur Thinks St. S. Co.



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. NIDHI GANGWAR
of ProgramMBAYear/SemesterI/II SEMESTER
for successfully completing a value added course
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Head of the Department

Course Coordinator

ajstrar Invertis University Faculty of Manager Section 100 Manager 100



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. IMRAN RAZA
of Program MBA Year/Semester I/II SEMESTER
for successfully completing a value added course
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Head of the Department

Course Coordinator

Registrar Invertis Universita Bareilly Faculty or miles the Baresh



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. <u>ABHAY AWASTHI</u> of Program <u>MBA</u> Year/Semester <u>I / II SEMESTER</u>
for successfully completing a value added course
offered by Department of MANAGEMENT during 02 February 2022-15 March 2022
during <u>Oz February 2022 is reason</u>

Head of the Department

Course Coordinator

Registral Invertis University Dean Administration of the Control of Manual Property Chinadality (1985) and the Control of the



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ADITYA PANT	_
of Program <u>MBA</u> Year/Semester <u>I / II SEMESTER</u>	
for successfully completing a value added course	_
SALES FORCE MANAGEMENT	_
offered by Department of MANAGEMENT	_
during 02 February 2022-15 March 2022	_
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Head of the Department

Course Coordinator

Registral Invertis University Bareilly Dean Abdomits

Dean Abdomits

Faculty of Management

Faculty Of Management

Invertis University, Bareilly (1)



CERTIFICATE OF VALUE ADDED COURSE

This Certificate	is awarded	to Mr./Ms. <u>I</u>	BABI KUMAR
of Program	MBA	Year/Semeste	r I / II SEMESTER
for successfully	z completi	ng a value ado	ded course
Tor Succession,	SALES F	FORCE MANAG	EMENT
offered by Dep			
during 02 Feb	ruary 202	2-15 March	2022
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Head of the Department

Course Coordinator

Registrar Invertis University Dean Anademics

Faculty of Management (UP)

Inversity Bareilly (UP)



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. HARSH AGARWAL
of Program MBA Year/Semester I/II SEMESTER
for successfully completing a value added course
SALES FÖRCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Head of the Department

Course Coordinator

Registrar Invertis University Bareilly Dean Academies The Dean Academy Bareilly Bareill



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. <u>JITESH CHABARIA</u>
of Program MBA Year/Semester I/II SEMESTER
for successfully completing a value added course
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Head of the Department

Course Coordinator

Registral Invertis University Bareilly Town University, Barelly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is	awarded to Mr./Ms.	HARSHIT AGARWAL
of ProgramN	NBA Year/Semes	ster I / II SEMESTER
for successfully completing a value added course		
SALES FÖRCE MANAGEMENT		
offered by Department of MANAGEMENT		
during <u>02 February 2022-15 March 2022</u>		

Head of the Department

Course Coordinator

Registral Invertis University Sarcilly Landing Humberity Barelli



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is a of Program M	warded to Mr./Ms	. <u>UTPAL BAJPAI</u> ster I/II SE	MESTER
for successfully co	ompleting a value	added course _	
SALES FORCE MANAGEMENT			
offered by Departm	nent of MANA	GEMENT	
during <u>02 Februa</u>	ry 2022-15 Mar	ch 2022	
during <u>oz rebiua</u>	1 y 2022-15 Mai	CH ZUZZ	^

Head of the Department

Course Coordinator



Dean Academies Barelly UP



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SHAFAQUE MODI		
MBA Year/Semester I/IISEMESTER		
for successfully completing a value added course		
SALES FORCE MANAGEMENT		
offered by Department of MANAGEMENT		
during <u>02 February 2022-15 March 2022</u>		

Head of the Department

Course Coordinator

Registrar Invertis University Faculty of Management (UP)
Inversity Bareilly (UP)



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. <u>AKASH SHARMA</u>	_	
of Program <u>MBA</u> Year/Semester <u>I/II SEMESTER</u>		
for successfully completing a value added course		
SALES FÖRCE MANAGEMENT		
offered by Department of MANAGEMENT		
during 02 February 2022-15 March 2022		
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Head of the Department

Course Coordinator

Registral Invertis University Bareilly

Dean Academics

Dean Academics

Faculty of Management

Faculty of Management

Faculty University, Bareilly Lum

Invertis University, Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ARYAN SHANKHDHAR		
of Program MBA Year/Semester I/II SEMESTER		
for successfully completing a value added course		
SALES FORCE MANAGEMENT		
offered by Department of MANAGEMENT		
during 02 February 2022-15 March 2022		
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Head of the Department

Course Coordinator

Registral Invertis University Bareilly Dean Acadenics
Faculty of Management (UP)
Hoverris University, Bereity (UP)



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms.	OJASVI		
MBA Vear/Semest	or I/IICEMECTED		
completing a value ac	dded course		
SALES FORCE MANAGEMENT			
offered by Department of MANAGEMENT			
during <u>02 February 2022-15 March 2022</u>			
Head of the Department	Course Coordinator		

Sgistrai Invertis University Sareilly Dear Anderson Property Line Faculty of Management



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SHUBHRA DEVI		
of Program MBA Year/Semester I/II SEMESTER		
for successfully completing a value added course		
SALES FORCE MANAGEMENT		
offered by Department of MANAGEMENT		
during 02 February 2022-15 March 2022		

Head of the Department

Course Coordinator

Registrar Invertis University

Faculty of Managament Invertis University, Bareilly LLP



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. <u>SUNDRAM SABBARWAL</u>			
of Program MBA Year/Semester I/II SEMESTER			
for successfully completing a value added course			
SALES FÖRCE MANAGEMENT			
offered by Department of MANAGEMENT			
during 02 February 2022-15 March 2022			

Head of the pepartment

Course Coordinator

Acons Internation

Faculty of Management Invertis University, Bareilly (UP)



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ROHIT SI	NGH	
of Program MBA Year/Semester 1/	II SEMESTER	
for successfully completing a value added cou		
SALES FÖRCE MANAGEMENT		
offered by Department of MANAGEMENT		
during 02 February 2022-15 March 2022		
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Head of the Department

Course Coordinator

Registrai Invertis University Bareilly Dean Academics Parelly of Management Faculty of Management Barelly of Inversity, Barelly of Inversity Barelly One Inversity Barelly One Inversity Barelly One Inversity Barelly Barelly One Inversity Barelly One Inversity Barelly One Inversit



CERTIFICATE OF VALUE ADDED COURSE

This Certificate	is awarded	to Mr./Ms. A	DARSH GUP	<u>ΓΑ</u>
of Program	MBA	Year/Semester	r <u>I / II SE</u>	<u>MESTER</u>
for successfully	z completi	ng a value add	led course .	
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offered by Dep				
during 02 Feb	ruary 202	2-15 March	2022	
during <u>oz rez</u>	7 01012			

Head of the Department

Course Coordinator

vegistrai Invertis University Faculty of Management Faculty of Management Invertis University, Barelly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. <u>PRASOON GUPTA</u> of Program <u>MBA</u> Year/Semester <u>I / II SEMESTER</u>
for successfully completing a value added course
offered by Department of MANAGEMENT
during 02 February 2022-15 March 2022

Head of the Department

Course Coordinator

Faculty of Managerna Invertis University, Bareilly

Registral Invertis University Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to loof Program MBA Year	/Semester I / II SEMESTER	
for successfully completing a	value added course	
SALES FORCE MANAGEMENT		
offered by Department of MANAGEMENT		
during 02 February 2022-15 March 2022		
Λ.,		
Head of the Department	Course Coordinator	

Invertis University

Bareilly

Invertis University



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to M	ír./Ms. KSHITIZ SHIVAM	
of Program MBA Year,	/Semester I / II SEMESTER	
for successfully completing a value added course		
SALES FORCE MANAGEMENT		
offered by Department of	MANAGEMENT	
during 02 February 2022-15 March 2022		

Head of the Department

Course Coordinator

Registral Invertis University Gareilly Faculty of Management (U!?)

Invertis University, Barent



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is	s awarded	to Mr./Ms. AMR	ITANSH KAUSHIK
of Program	MBA	Year/Semester	I / II SEMESTER
for successfully completing a value added course			
SALES FÖRCE MANAGEMENT			
offered by Department of MANAGEMENT			
during <u>02 February 2022-15 March 2022</u>			

Head of the Department

Course Coordinator

Registrat Invertis University Bareilly

Faculty of Management
Invertis University, Bareilly (UP)



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to	Mr./Ms. KUNAL SAXENA	
of Program MBA Ye	ar/Semester I / II SEMESTER	
for successfully completing a value added course		
SALES FORCE MANAGEMENT		
offered by Department of MANAGEMENT		
during 02 February 2022-15 March 2022		
	Course Coordinator	
Head of the Department	Course Coordinator	

Course Coordinator

Registrar Invertis University Bareilly



CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. MUSKAN KHAN of Program MBA Year/Semester I / II SEMESTER		
for successfully completing a value added course		
SALES FORCE MANAGEMENT		
offered by Department of MANAGEMENT		
during 02 February 2022-15 March 2022		

Head of the Department

Course Coordinator

Registrar Invertis University

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