Semester V

Paper I

B.A.L.L. BAL 501:	B.: Semester-V PSYCHOLOGY I
Teaching Scheme	Examination Scheme
•	Class Test -12 Marks
Lectures: 4hrs/Week	Teachers Assessment - 6 Marks
Tutorials: 1 hr/Week	Attendance – 12 Marks
Credits: 5	End Semester Exam - 70 marks

CO Number	CO Statement
COI	Enumerate the theories of personality: trait theory, type theory, psycho analytic theory, meemastic theory and learning theory.
CO2	- 1 1-E-ition and types of affiliates and formation of autoge
CO3	Analyse theories of motivation.
CO4	Assess various motives: biological and social motives.
CO5	Explain Frustration and conflict of Motives.
CO6	Analyse characteristics of leadership.

Unit I:

Determinants of Personality

Heredity, Environment and Situational Factors

Theories of Personality: Trait Theory, Type Theory, Psycho Analytic Theory, Meemastic Theory and Learning Theory.

Unit II: Attitude

Meaning and Definition

Types of Attitude

Formation of Attitude

Negative Attitude and Objective

Building positive attitude

Situational Analysis of Attitude

Perception

Biases, Prejudices and blind Spots

Unit III: Motivation

Theories of Motivation

Various Motives: Biological and Social Motives

Motives to know and Be effective

Frustration and conflict of Motives.

Unit IV: Leadership and Team Building

Definition

Theories

Characteristics of headershp

Team Building

Text Books

1. Morgans: Introduction to Psychology

2. R.A.Baron : Social Psychology

3. J.R.Gnow: Psychology

Fragga Sing

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