

**INVERTIS UNIVERSITY
FACULTY OF MANAGEMENT
Department of Management**

19 Jan 2021

CIRCULAR

**VALUE ADDED COURSE
SALES FORCE MANAGEMENT- MB-011
MBA II SEMESTER**

Student of MBA 1st are hereby informed that value added course " **SALES FORCE MANAGEMENT** " is scheduled from 01 February 2021 in your respective classroom, Academic Block-III.

Schedule:

- Time Slot: 03:00 PM to 05:00 PM
- Key Speaker: **Dr. Upasana Gupta**
- Duration: 2 hrs

Program Overview:

To expand the knowledge of sustainability across various organizations, industries and practices; including business, consulting, environmental, and social and governance (ESG), and energy sectors.


Dr. Subho Chattopadhyay

(HOD)

Head
Department of Management (MBA)
Faculty of Management

Invertis University, Bareilly
Faculty of Management
Session 2020-21
Value Added Course
Sales Force Management- MB-011

Course Aim:

- This course cover a full range of issues facing sales leaders today: recruiting, training, compensating and retaining talent; managing the sales force structure in a changing environment; creating new and innovative go-to-market approaches; engaging customers across multiple channels; utilizing analytics in making sales decisions and leading change

Course Objectives:

- To know application customization for system administration of sales data
- To learn the preparation of high-value reports for business entities
- To understand the configuring workflow automation procedures of the organization
- To explore the working on the security of the Salesforce environment

Course Outcome:

By the end of this mini course, students will be able to:

- To know application customization for system administration of sales data
- To learn the preparation of high-value reports for business entities
- To understand the configuring workflow automation procedures of the organization
- To explore the working on the security of the Sales force environment

Course Content:

- Sales Force Selection and Recruitment
- Sales force Motivation and Evaluation
- Overview of the job design and recruitment processes
- Understanding job analysis, a job description and a job qualifications statement
- The Role of Training in Sales Force Development
- Key decisions involved in sales training as well as the emerging trends in sales training
- Motivating the Sales Force
- Five different theories of motivation and show how these work in sales situations
- Use of rewards and incentives as part of a motivation program
- Discussion on various sources for recruiting sales people

Alp...

[Signature]

sc
HOD-MBA
Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

SALES FORCE MANAGEMENT

Organised by:-

Department of Management

PROGRAM:

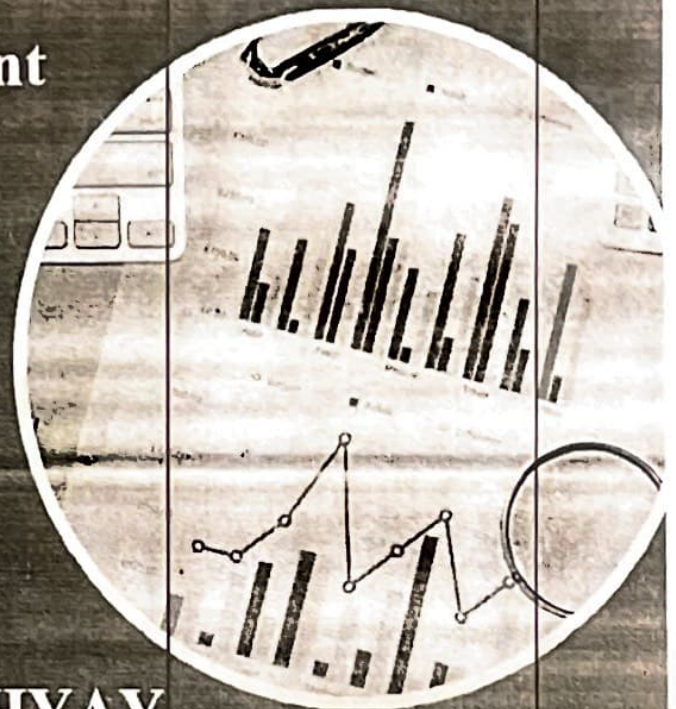
MBA II

KEY SPEAKER:

DR. UPASANA GUPTA

HOD :


DR. SUBHO CHATTOPADHYAY



03:00 PM TO 05:00 PM

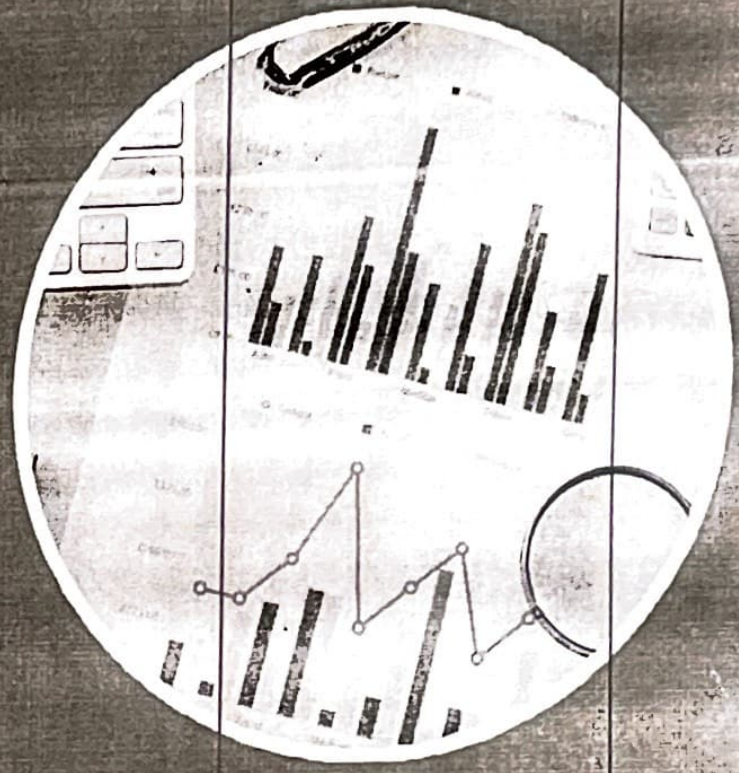


FEB 01 - MAR 02 2021


Head
Department of Management (MBA)
Faculty of Management
Invt

SALES FORCE MANAGEMENT

Program Overview:
To expand the knowledge
of sustainability across
various organizations,
industries and practices;
including business,
consulting, environmental,
and social and governance
(ESG), and energy sectors



[Handwritten signature]

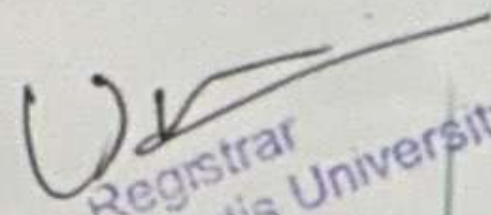
Anah
Head
Department of Management (MBA)
Faculty of Management

VALUE ADDED COURSE

Course Name		Sales Force Management																						
Course Code		MB-011																						
Duration		40 Hrs																						
List of Enrolled Students				Lecture Time= 2 hrs /Day																				
S.No	Roll No	Student Name	Year	Program	DAY 1	DAY 2	DAY 3	DAY 4	DAY 5	DAY 6	DAY 7	DAY 8	DAY 9	DAY 10	DAY 11	DAY 12	DAY 13	DAY 14	DAY 15	DAY 16	DAY 17	DAY 18	DAY 19	DAY 20
1	2020103001	SWATI MEENA	2020-21	MBA IYear	P	P	P	P	H	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
2	2020103002	RADHIKA SINGH	2020-21	MBA IYear	P	P	A	P	P	P	P	P	P	P	P	A	P	P	P	P	A	P	P	P
3	2020103003	SHUBHAM	2020-21	MBA IYear	P	P	P	P	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P
4	2020103006	NISHA YADAV	2020-21	MBA IYear	P	P	P	P	A	P	P	P	P	P	A	P	P	P	P	P	P	P	P	P
5	2020103007	YASH UPADHYAY	2020-21	MBA IYear	P	P	P	P	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P
6	2020103008	SANDEEP KAUR	2020-21	MBA IYear	P	P	H	P	P	P	P	P	P	A	P	P	P	P	P	P	P	P	P	P
7	2020103009	SAMEER SARDANA	2020-21	MBA IYear	P	P	P	P	P	P	P	P	P	A	P	P	P	P	P	P	P	P	P	P
8	2020103010	ARUN KUMAR JHA	2020-21	MBA IYear	P	P	P	P	A	P	P	P	P	P	A	P	P	P	P	P	A	P	P	P
9	2020103011	PRATEEK AGRAWAL	2020-21	MBA IYear	P	P	P	P	P	P	H	P	P	P	P	P	P	P	P	P	P	P	P	P
10	2020103012	ASHUTOSH VERMA	2020-21	MBA IYear	P	P	A	P	P	P	P	P	P	A	P	P	P	P	P	A	P	P	P	P
11	2020103013	KHUSHI VAISH	2020-21	MBA IYear	P	A	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	H
12	2020103015	AHSAN KHAN	2020-21	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
13	2020103016	ANUBHAV MISHRA	2020-21	MBA IYear	P	A	P	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P
14	2020103017	ABHISHEK SINGH	2020-21	MBA IYear	P	P	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P
15	2020103018	MANU HARSHVARDHAN	2020-21	MBA IYear	P	P	P	P	P	P	P	P	A	P	P	P	P	P	P	A	P	P	P	P
16	2020103019	SANSKAR AMIT	2020-21	MBA IYear	P	P	P	P	P	P	P	P	H	P	P	P	P	P	H	P	P	P	P	P
17	2020103020	SANSKRUTI AMIT	2020-21	MBA IYear	P	P	P	H	P	P	P	P	P	P	H	P	P	P	P	P	P	P	P	P
18	2020103021	NISHANT SISHODIYA	2020-21	MBA IYear	P	P	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P
19	2020103022	PRABHKEERT MALHOTRA	2020-21	MBA IYear	P	P	A	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	H	P
20	2020103023	SEJAL GUPTA	2020-21	MBA IYear	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
21	2020103024	JALADH KUMAR	2020-21	MBA IYear	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
22	2020103026	TANYA ARORA	2020-21	MBA IYear	P	P	A	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
23	2020103027	SHUBHAM NANDRAJOG	2020-21	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
24	2020103029	SONALI VARSHNEY	2020-21	MBA IYear	P	P	P	P	P	P	P	H	P	P	P	P	P	P	P	P	P	P	P	P
25	2020103030	ANSHIKA GULATI	2020-21	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
26	2020103031	HARMANPREET KAUR	2020-21	MBA IYear	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
27	2020103032	ALINA PARVEZ	2020-21	MBA IYear	P	P	P	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P
28	2020103033	ALMAN KHAN	2020-21	MBA IYear	P	A	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
29	2020103034	SHRUTI MAHESHWARI	2020-21	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
30	2020103035	SIDDHI GUPTA	2020-21	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
31	2020103036	DIYA BHARADWAJ	2020-21	MBA IYear	P	P	P	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P
32	2020103038	SONAM RAJPUT	2020-21	MBA IYear	P	P	P	P	A	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P
33	2020103039	SHRISTEE AGARWAL	2020-21	MBA IYear	P	P	P	P	A	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P
34	2020103040	MAANSI VISHNOI	2020-21	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
35	2020103041	HEMANT PANT	2020-21	MBA IYear	P	P	P	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P
36	2020103042	RAVINDRA KUMAR KHADKA	2020-21	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
37	2020103043	KARTIK SAXENA	2020-21	MBA IYear	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
38	2020103044	MOHD TUAHA SIDDIQUI	2020-21	MBA IYear	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
39	2020103045	AMBER SAXENA	2020-21	MBA IYear	P	P	P	P	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P
40	2020103046	AKANKSHA MEHROTRA	2020-21	MBA IYear	P	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
41	2020103047	ANU PREET KAUR	2020-21	MBA IYear	P	A	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
42	2020103048	YASHIKA GUPTA	2020-21	MBA IYear	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
43	2020103050	SHIVANGI SAXENA	2020-21	MBA IYear	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
44	2020103051	ANKUR GANGWAR	2020-21	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
45	2020103052	PRASHANSHA AGARWAL	2020-21	MBA IYear	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
46	2020103053	RIYA THUWAL	2020-21	MBA IYear	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P

Registrar
Invertis University
Gareilly

47	2020103054	KAVITA KANOJIA	2020-21	MBA IYear	P	P	P	P	P	A	P	P	A	P	P	P	P	P	P	A	P	P	P	P
48	2020103055	GARGI MEHROTRA	2020-21	MBA IYear	P	P	P	P	H	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
49	2020103056	UTKARSH UPADHYAY	2020-21	MBA IYear	P	P	P	P	P	P	P	A	P	H	P	P	P	P	P	P	P	P	P	P
50	2020103057	ISHITA SHARMA	2020-21	MBA IYear	P	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
51	2020103058	ANUJ KUMAR GANGWAR	2020-21	MBA IYear	P	P	H	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
52	2020103059	SIDDHARTH SAXENA	2020-21	MBA IYear	P	H	P	P	P	P	P	H	P	P	P	P	P	P	P	P	P	P	P	P
53	2020103060	BUSHRA	2020-21	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
54	2020103061	ISHIKA JAISWAL	2020-21	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
55	2020103062	PUSHPENDRA YADAV	2020-21	MBA IYear	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
56	2020103063	ARCHIT PATHAK	2020-21	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
57	2020103064	DEEPANSHI AGARWAL	2020-21	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
58	2020103065	UZMA KHURSHID	2020-21	MBA IYear	P	P	P	A	P	P	P	P	P	H	P	P	P	P	P	P	P	P	P	P
59	2020103066	DANISH KHAN	2020-21	MBA IYear	P	P	P	P	P	H	P	P	P	P	P	P	P	P	P	P	P	P	P	P
60	2020103067	BALBIR SINGH BISHT	2020-21	MBA IYear	P	A	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P
61	2020103068	FAISAL MALIK	2020-21	MBA IYear	P	P	A	P	P	P	P	A	P	P	P	H	P	A	P	P	P	P	P	P
62	2020103069	SHAGUN CHAUHAN	2020-21	MBA IYear	P	P	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P
63	2020103070	PALAK AGARWAL	2020-21	MBA IYear	P	H	P	P	A	P	P	P	P	A	P	P	P	P	P	P	P	P	P	P
64	2020103071	ANKIT BISHT	2020-21	MBA IYear	P	P	P	P	P	P	A	P	P	P	H	P	P	P	P	P	P	P	P	P
65	2020103072	TAFSEER AHMAD	2020-21	MBA IYear	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
66	2020103073	KARAN NEHALANI	2020-21	MBA IYear	P	A	P	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P
67	2020103074	JASPAL SINGH	2020-21	MBA IYear	P	P	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P
68	2020103075	SHALINI YADAV	2020-21	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
69	2020103076	SAMAN NAZ	2020-21	MBA IYear	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
70	2020103077	ABDUL SABOOR	2020-21	MBA IYear	P	H	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
71	2020103078	ABHAY PANDEY	2020-21	MBA IYear	P	P	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
72	2020103079	ASHUTOSH SINGHAL	2020-21	MBA IYear	P	P	A	P	H	P	A	P	P	P	P	P	P	P	P	P	P	P	P	P


 Registrar
 Invertis University
 Bareilly

P

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. TANYA ARORA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head of Department (MBA)
Department of Management
Faculty of Management
Invertis University, Bareilly

Registrar
Invertis University,
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. AHSAN KHAN
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head of Department (MBA)
Department of Management
Faculty of Management
Invertis University, Bareilly

Registrar
Invertis University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ASHUTOSH VERMA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021 - 01 March 2021

Head of the Department

UP
Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms: PRATEEK AGRAWAL
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Course Coordinator

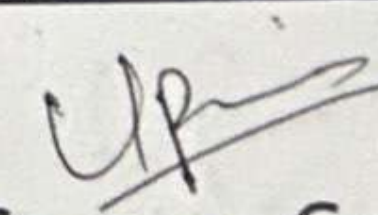
Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

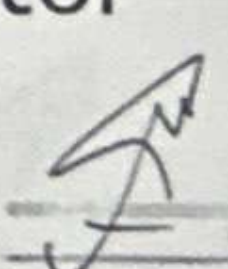
INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ARUN KUMAR JHA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department


Course Coordinator


Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SAMEER SARDANA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head of Department (MBA)
Department of Management
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

UP
Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

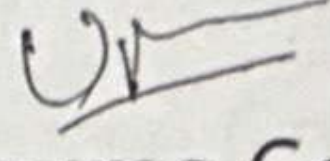
CERTIFICATE OF VALUE ADDED COURSE

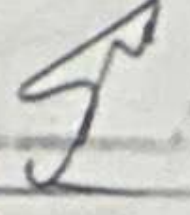
This Certificate is awarded to Mr./Ms. SANDEEP KAUR
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February.2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly

Registrar
Invertis University
Bareilly


Course Coordinator


Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. YASH UPADHYAY
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

UP
Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. NISHA YADAV
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department
*Department of Management
Faculty of Management
Invertis University, Bareilly*

Registrar
Invertis University,
Bareilly

UP
Course Coordinator

UP
Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SHUBHAM
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Department of Management
Faculty of Management
Invertis University, Bareilly

Course Coordinator

Registrar
Invertis University
Bareilly

Dean Academics
Faculty of Management
Invertis University, Bareilly (U.P.)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. RADHIKA SINGH
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Registrar
Invertis University
Bareilly

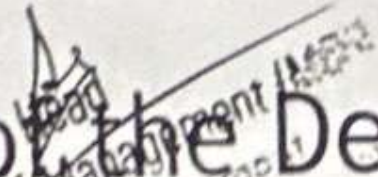
Course Coordinator

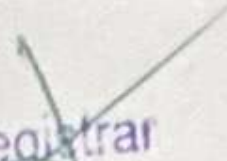
Dean Academics
Faculty of Management
Invertis University, Bareilly (UPI)

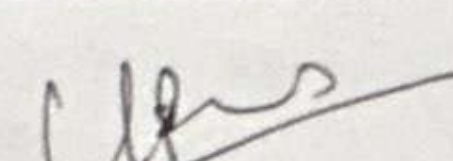
INVERTIS UNIVERSITY

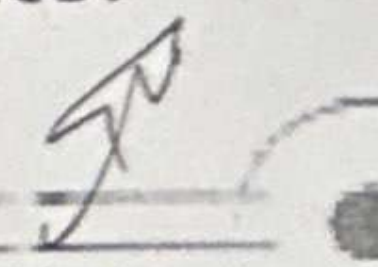
CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SWATI MEENA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021.


Head of the Department
Department of Management
Faculty of Management
Invertis University, Bareilly


Registrar
Invertis University
Bareilly


Course Coordinator


Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ALINA PARVEZ
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Registrar
Invertis University
Bareilly

UP
Course Coordinator

Dean Academics
Faculty of Management
Invertis University Bareilly (IIP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ALMAN KHAN
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SHRUTI MAHESHWARI
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Department of Management
Faculty of Management
Invertis University, Bareilly

Invertis University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SIDDHI GUPTA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021 - 01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly

Registrar
Invertis University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. DIYA BHARADWAJ
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

UP
Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SONAM RAJPUT
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

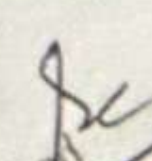
Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)


INVERTIS UNIVERSITY

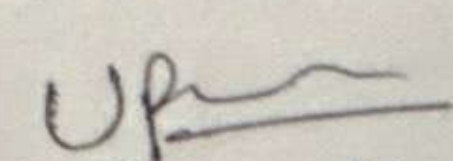
CERTIFICATE OF VALUE ADDED COURSE

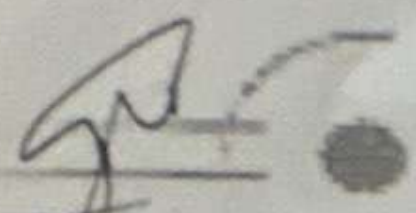
This Certificate is awarded to Mr./Ms. SHRISTEE AGARWAL
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021


Head of the Department

Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly


Invertis University
Bareilly


Course Coordinator


Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. HEMANT PANT
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (IUP)

Registrar
Invertis University
Bareilly

Course Coordinator

Dean Academic
Faculty of Management
Invertis University, Bareilly (IUP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. RAVINDRA KUMAR KHADKA

of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT

offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

UP
Course Coordinator

Dean Academic
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. KARTIK SAXENA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Course Coordinator

Department of Management (MBA)
Faculty of Management
Invertis University

Registrar
Invertis University
Bareilly

Dean Academic
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ANUBHAV MISHRA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

UP
Course Coordinator

Head
Department of Management (MBA)
Faculty of Management
Invertis University
Bareilly (UP)

Registrar
Invertis University
Bareilly

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

Invertis University Bareilly

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ABHISHEK SINGH
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

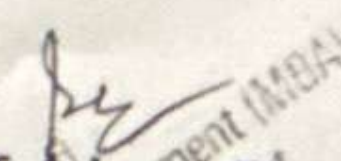
Course Coordinator

Dean Academics
Faculty of Management
Invertis University Bareilly

INVERTIS UNIVERSITY

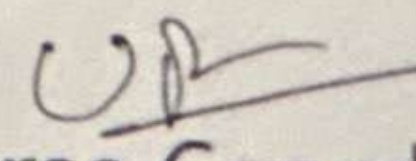
CERTIFICATE OF VALUE ADDED COURSE

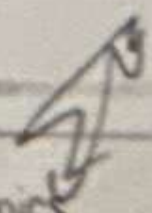
This Certificate is awarded to Mr./Ms. MANU HARSHVARDHAN
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021


Head of the Department

Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly


Registrar
Invertis University
Bareilly


Course Coordinator


Dean Academics
Faculty of Management
Invertis University, Bareilly (IUP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SANSKRUTI AMIT
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Course Coordinator

Dean Academics
Faculty of Management
Invertis University Bareilly (IIP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. NISHANT SISHODIYA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (U.P.)

Registrar
Invertis University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (U.P.)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. PRABHKEERT MALHOTRA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (IUP)

Registrar
Invertis University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (IUP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SEJAL GUPTA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. JALADH KUMAR
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021 - 01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (U.P.)

Registrar
Invertis University
Bareilly

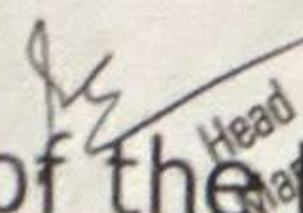
Course Coordinator

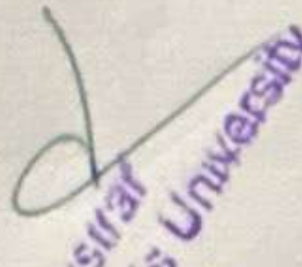
Dean Academics
Faculty of Management
Invertis University, Bareilly (U.P.)

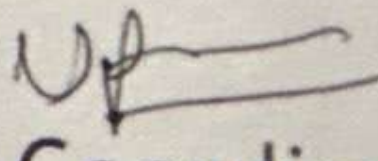
INVERTIS UNIVERSITY

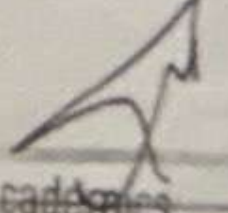
CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. DEEPANSHI AGARWAL
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021 - 01 March 2021


Head of the Department
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)


Registrar
Invertis University
Bareilly


Course Coordinator


Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. UZMA KHURSHID
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Invertis
University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. DANISH KHAN
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly

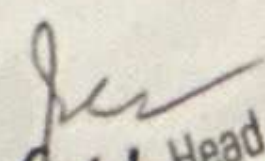
Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (IUP)

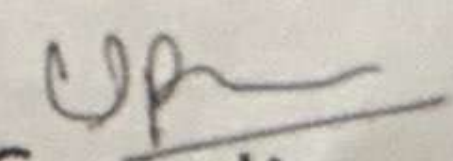
INVERTIS UNIVERSITY

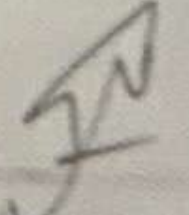
CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. BALBIR SINGH BISHT
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021


Head of the Department
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)


Invertis University
Bareilly


Course Coordinator


Academics
Faculty of Management
Invertis University, Bareilly (UP)

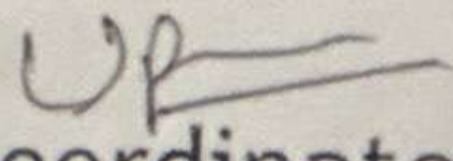
INVERTIS UNIVERSITY

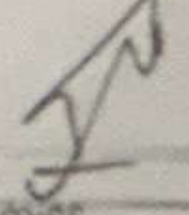
CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. FAISAL MALIK
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021


Head of the Department
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly


Registrar
Invertis University
Bareilly


Course Coordinator


Dean Academics
Faculty of Management
Invertis University, Bareilly (IUP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SHAGUN CHAUHAN
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ANKIT BISHT
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

[Signature]
Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

[Signature]
Registrar
Invertis University
Bareilly

Course Coordinator

[Signature]
Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. TAFSEER AHMAD
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. JASPAL SINGH.
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SHALINI YADAV
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

[Signature]
Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

[Signature]
Registrar
Invertis University
Bareilly

Course Coordinator

[Signature]
Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SAMAN NAZ
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ABDUL SABOOR
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021 - 01 March 2021

Head of the Department

[Signature]
Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Course Coordinator

[Signature]
Invertis University
Bareilly

[Signature]
Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ABHAY PANDEY
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Department of Management
Faculty of Management
Invertis University, Bareilly (UP)

Invertis University
Bareilly

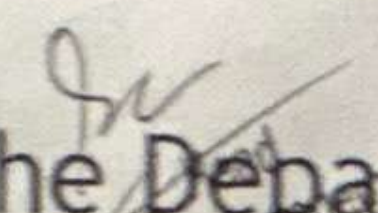
Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

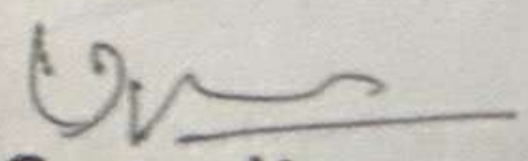
INVERTIS UNIVERSITY

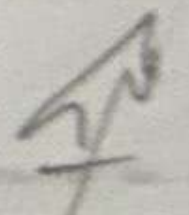
CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ASHUTOSH SINGHAL
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021


Head of the Department
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)




Course Coordinator

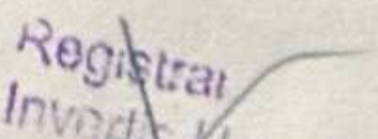

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

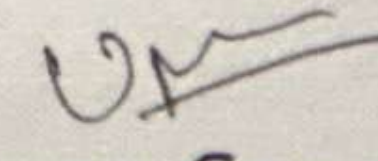
INVERTIS UNIVERSITY

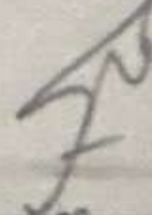
CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. AMBER SAXENA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021


Head of the Department
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)


Registrar
Invertis University
Bareilly


Course Coordinator


Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. AKANKSHA MEHROTRA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

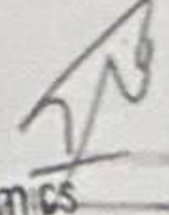
INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ANU PREET KAUR
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021


Head of the Department
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

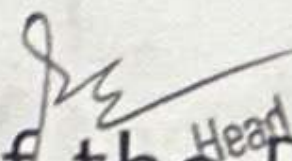

Course Coordinator


Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

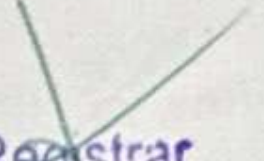
INVERTIS UNIVERSITY

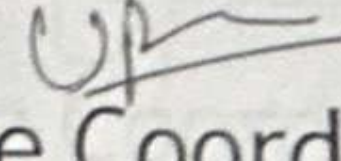
CERTIFICATE OF VALUE ADDED COURSE

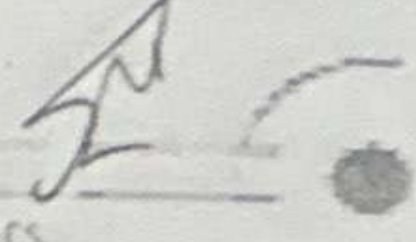
This Certificate is awarded to Mr./Ms. SHIVANGI SAXENA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021


Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)


Registrar
Invertis University
Bareilly


Course Coordinator


Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ANKUR GANGWAR
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. PRASHANSHA AGARWAL
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. RIYA THUWAL
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

UP
Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. KAVITA KANOJIA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UPI)

Registrar
Invertis University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UPI)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. GARGI MEHROTRA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly

Registrar
Invertis University
Bareilly

UP
Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UPI)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. UTKARSH UPADHYAY
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head of Department (MBA)
Department of Management
Faculty of Management
Invertis University, Bareilly

Registrar
Invertis University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (U)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SHUBHAM NANDRAJOG
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Head of Department (MBA)
Department of Management
Faculty of Management
Invertis University, Bareilly

Registrar
Invertis University
Bareilly

UP
Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UPT)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SONALI VARSHNEY
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Invertis University
Faculty of Management
Department of Management (MBA)
Head

Registrar
Invertis University
Bareilly

UP
Course Coordinator

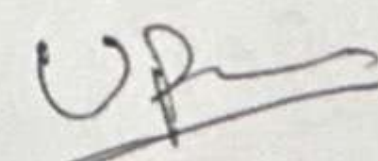
Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

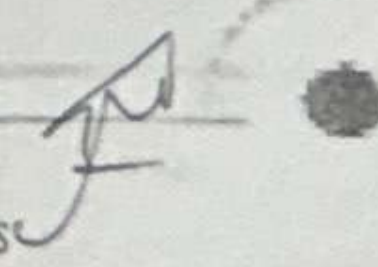
This Certificate is awarded to Mr./Ms. ANSHIKA GULATI
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department


Course Coordinator

Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly


Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. HARMANPREET KAUR
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021 - 01 March 2021.

Head of the Department

Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

Course Coordinator

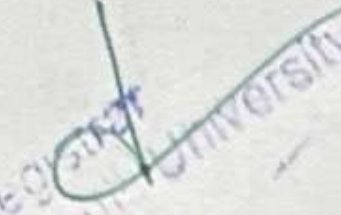
Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

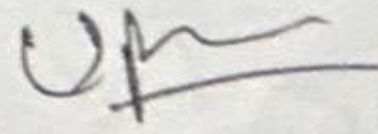
INVERTIS UNIVERSITY

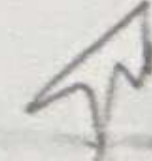
CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ISHITA SHARMA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021


Head of the Department
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly


Registrar
Invertis University
Bareilly


Course Coordinator


Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ANUJ KUMAR GANGWAR
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Sc
Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly

[Signature]
Registrar
Invertis University
Bareilly

[Signature]
Course Coordinator

[Signature]
Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. SIDDHARTH SAXENA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Sc
Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly

Course Coordinator

CP
Registrar
Invertis University
Bareilly

[Signature]
Head of the
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms: BUSHRA
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

SC
Head of the Department

Head
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

SC
Res.
Invertis University,
Bareilly

UP
Course Coordinator

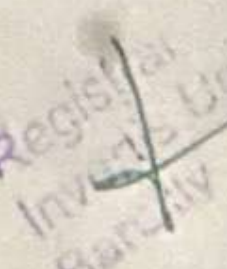
UP
Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

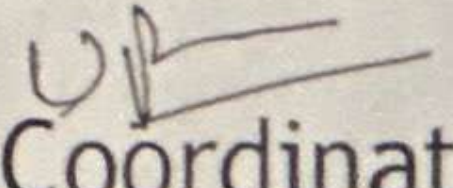
INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. ISHIKA JAISWAL,
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course _____
SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021


Head of the Department
Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)


Registrar
Invertis University,
Bareilly


Course Coordinator


Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)

INVERTIS UNIVERSITY

CERTIFICATE OF VALUE ADDED COURSE

This Certificate is awarded to Mr./Ms. KHUSHI VAISH
of Program MBA Year/Semester II SEMESTER
for successfully completing a value added course SALES FORCE MANAGEMENT
offered by Department of MANAGEMENT
during 01 February 2021-01 March 2021

Head of the Department

Department of Management (MBA)
Faculty of Management
Invertis University, Bareilly (UP)

Registrar
Invertis University
Bareilly

Course Coordinator

Dean Academics
Faculty of Management
Invertis University, Bareilly (UP)