



**EXOTIC LEARNING**  
NIRVODAY PVT LTD

**Date: 24/Jan/2023**

Name: **Umang Saxena**  
Email ID : **usaxena554@gmail.com**  
Mob No: **7275789567**

**Offer Letter**

**Dear Umang Saxena ,**

**Congratulations!** Exotic Learning is pleased to extend you a conditional offer of employment for the position of **Business Development Associate - Online Sales (Work from Home)**.

Out of the many candidates you are selected to join the EXOTIC Learning to work at India's Top Live Online Skill Development Classes Platform. We are excited for you to formally begin working with us.

**Salary:** We confirm offering annual compensation of **612000** (six lakh twelve thousand) comprising INR **312000/-** and a variable component of **INR 300000/-** per annum and a retention bonus of **100000/-**.

Your salary and other benefits will be as set out in Schedule 1, hereto. Your salary will be paid monthly as direct deposit to your Bank account by the 1st week of the subsequent month. The structure of your compensation plan may be altered / changed from time to time in line with the Compensation policy and practices of the Organization.

**Timings:** You will observe the timings prevalent in the establishment or establishments where your services are made use of. The normal working days are Wednesday through Monday (Sales Shift). You will be required to work for such hours as necessary for the proper discharge of your duties to the Company.

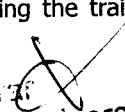
**Work Location:** While the **21** days of training will be remote and online, post certification you are expected to report to work from Home. On successful completion of On Job Training certification you will be granted a 15 days cooling period. The role will include tele-calling and conducting online sales conduction from the Home.

**Training:** The 21 days of training includes 8 days of dedicated instructional sessions on the product, platform and processes. With Day 9 being an off, the candidate will have Day 10 to Day 21 to meet the certification criteria, this will be their OJT or On the Job Training Period.

**Probation Period:** You will be on probation for 90 Days during which your performance will be reviewed however you are expected to clear the On-the-Job Training (OJT) Certification in 21 days. Your employment is terminable by giving (48 Hours) notice during the probation period & (30 days) post confirmation. Either party is not bound to give any reason thereof.

**Covid Protocols:** You are expected to take personal responsibility when it comes to vaccination and follow Covid safety protocols while working.

By accepting this offer your training will commence from **24/Jan/2023**. You will be absorbed with a full time employment contract subject to clearance of all the assessments during the training program successfully failing

  
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## Schedule I

Schedule -1			
<b>Designation:</b>	<b>Business Development Associate</b>		
<b>Department:</b>	<b>Sales</b>		
<b>(A)</b>	<b>Salary Components</b>	<b>INR (p.m.)</b>	<b>INR (p.a.)</b>
I	Basic	11667	140000
II	HRA	5833	70000
III	LTA	1000	12000
IV	Book and Periodicals	500	6000
V	Communication Reimbursement	1000	12000
VI	Special Allowance	5000	60000
<b>GROSS INCOME</b>		<b>25000</b>	<b>300000</b>
<b>(B)</b>	<b>RETIRALS</b>		
I	Provident Fund (Employer's Contribution)	1000	12000
<b>Total (A+B)</b>		<b>26000</b>	<b>312000</b>
<b>(C)</b>	<b>Annual Variable (Incentive) (Maximum Payable)</b>	<b>-</b>	<b>300000</b>
<b>COST TO COMPANY (A+B+C)</b>		<b>26000</b>	<b>612000</b>

CIN number: U80900UP2022PT158808

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**Retention bonus**

Rs 1 LPA Retention bonus for the candidates, paid as part of monthly salary or in kind, after OJT certification and on quarterly basis as follows:

Payout	Indicative Amount	Eligibility
NIL	NIL	NIL
1st Quarter	Rs 10000	72 active days in system
2nd Quarter	Rs 20000	144 active days in system
3rd Quarter	Rs 35000	216 active days in system
4th Quarter	Rs 35000	288 active days in system

\*Active days is calculated as any day on which the employee gets attendance

**Note:**

There will be a minimum input criterion eg talk-time, task completion and customer conductions to earn a daily attendance basis which the monthly salary will be processed. The organization reserves the right to change policies based on the business requirements from time to time.

You will receive salary, and all other benefits forming part of your remuneration package subject to, and after, deduction of tax at source in accordance with applicable law.

**Payout for Training Cum Certification period**

The company is committed to investing its resources in the training and development of its employees. As such, the company has a reasonable expectation that you will apply the knowledge and skills obtained during Training to maximize the positive impact of the learnt skills in your assigned key results. Only those candidates who get certified in the training evaluation will be appointed in the organization. Considering the significant investment that the training represents, only those who earn training **certification** will be paid **INR 5001** For the training cum evaluation period . However, If you don't qualify the training certification or quit the training mid-way then neither you nor the company is liable to compensate for the training cum certification period.

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which leads to termination of contract at any stage of the training program with no obligation from both the parties.

If you aren't certified during the training period this offer shall stand revoked and the organization is not liable to compensate during this period.

This job offer is contingent upon the following:

- ✓ Completion of a satisfactory background check.
- ✓ Passing the classroom training wherein working laptop with good microphone and camera and data connection are essential
- ✓ Clearing the On Job Training (OJT) certification
- ✓ Execution of an employment/non-compete/confidentiality agreement.

Once the above contingencies are successfully completed and you have submitted the statutory KYC documents namely PAN, Aadhar and Bank Account details then you will be appointed as a full time employee as per the offered role. Failure to provide appropriate documentation before completion of training will result in immediate termination of employment in accordance with the terms of contract.


This letter of offer is based on the information furnished in your application for employment and during the interviews you had with us. If, at any time in future, it comes to light that any of this information is incorrect or any relevant information has been withheld, then your employment is liable to termination without prior notice.

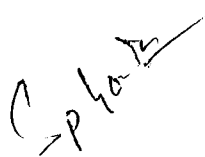
**Indemnity:** You agree to defend and hold harmless the company and its officers, directors, employees, agents, successors and assigns of the company ("Indemnified Parties") from and against any and all losses, damages, liabilities, deficiencies, claims, actions, judgments, settlements, interest, awards, penalties, fines, costs or expenses of whatever kind, including reasonable attorneys' fees and the costs incurred by such the company or Indemnified Parties that arise out of or relate to any breach of any of its representations, warranties, covenants or obligations.

You agree that in no event, and at no time during the Term of this Agreement or at any time thereafter, shall disparage, denigrate, slander, libel or otherwise defame the company, its businesses, services, employees, personnel, agents, or representatives.

**Non-Compete.** You shall ensure that during the Non-Compete Period, refrain from directly or indirectly (including but not limited to as an employee, consultant, independent contractor, partner, shareholder, member or in association with any other Person or in any other capacity) carrying on, setting up, soliciting on behalf of, rendering any services to, engaging in, guaranteeing any obligations of, extending credit to, or having any ownership interests in or other affiliation in any Competing Business within the territory of India.

You will abide by the rules and regulations of the Company as may be in force from time to time and if any violation made would be subjected to the Disciplinary action.

  
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Please indicate your acceptance of our offer by signing below and returning one copy of the letter to me no later than **24/Jan/2023** If you have any questions about this offer, write back to us at **hr@exoticlearning.in** or text us with our chat support team **+917704915207**

We look forward to having you as part of our team and believe you will find this opportunity both challenging and rewarding.

Sincerely,  
On Behalf of Exotic Learning



Rohan Singh  
Authorized Signatory

I have read and understood the provisions of this offer of employment, and I accept the above conditional job offer. I understand that my employment with Nirvoday Pvt Ltd (Exotic Learning) is considered at will, meaning that either the company or I may terminate this employment relationship at any time with or without cause or notice.

This offer shall remain open until **24/Jan/2023** Any acceptance postmarked after this date will be considered invalid.

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

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Mailing address – 3rd FLOOR , GROUND ZERO BUILDING, PARA ROAD ALAMBAGH, LUCKNOW, UTTAR PRADESH, 226009

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